



# FINANCIAL RESULTS

2ND QUARTER, FISCAL 2013

November 7, 2013

<http://www.ohashi.co.jp>

# Consolidated Income Statement

¥,million

	2nd Quarter, Fiscal 2013	2nd Quarter, Fiscal 2012	Change	Change(%)
Net sales	19,444	17,628	1,816	110.3%
Operating income	1,709	1,040	669	164.3%
Ordinary income	1,739	1,013	726	171.6%
Net income	1,101	629	472	174.9%

yen

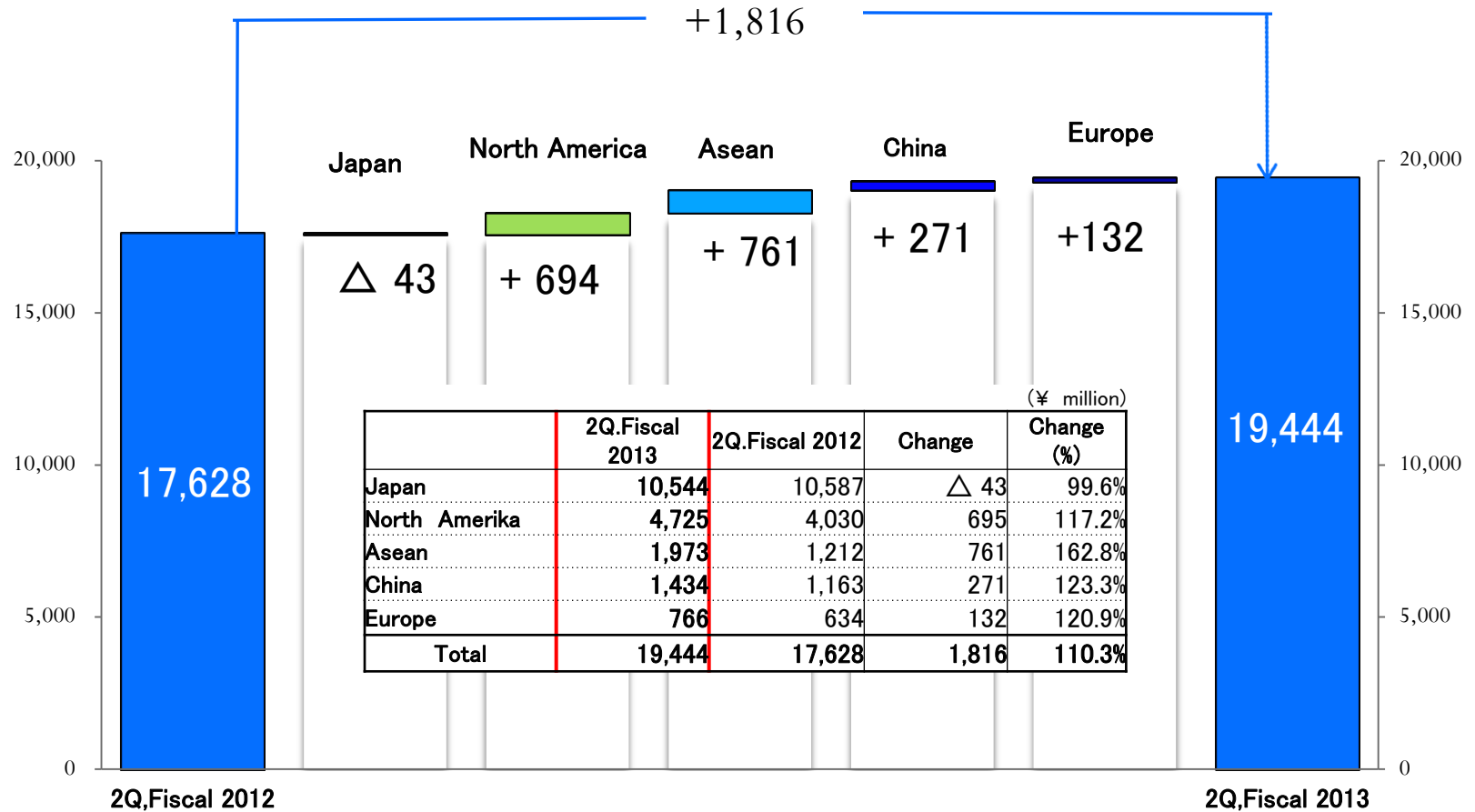
Net income per share	70.02	40.29	29.73	173.8%
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Exchange rate (average)

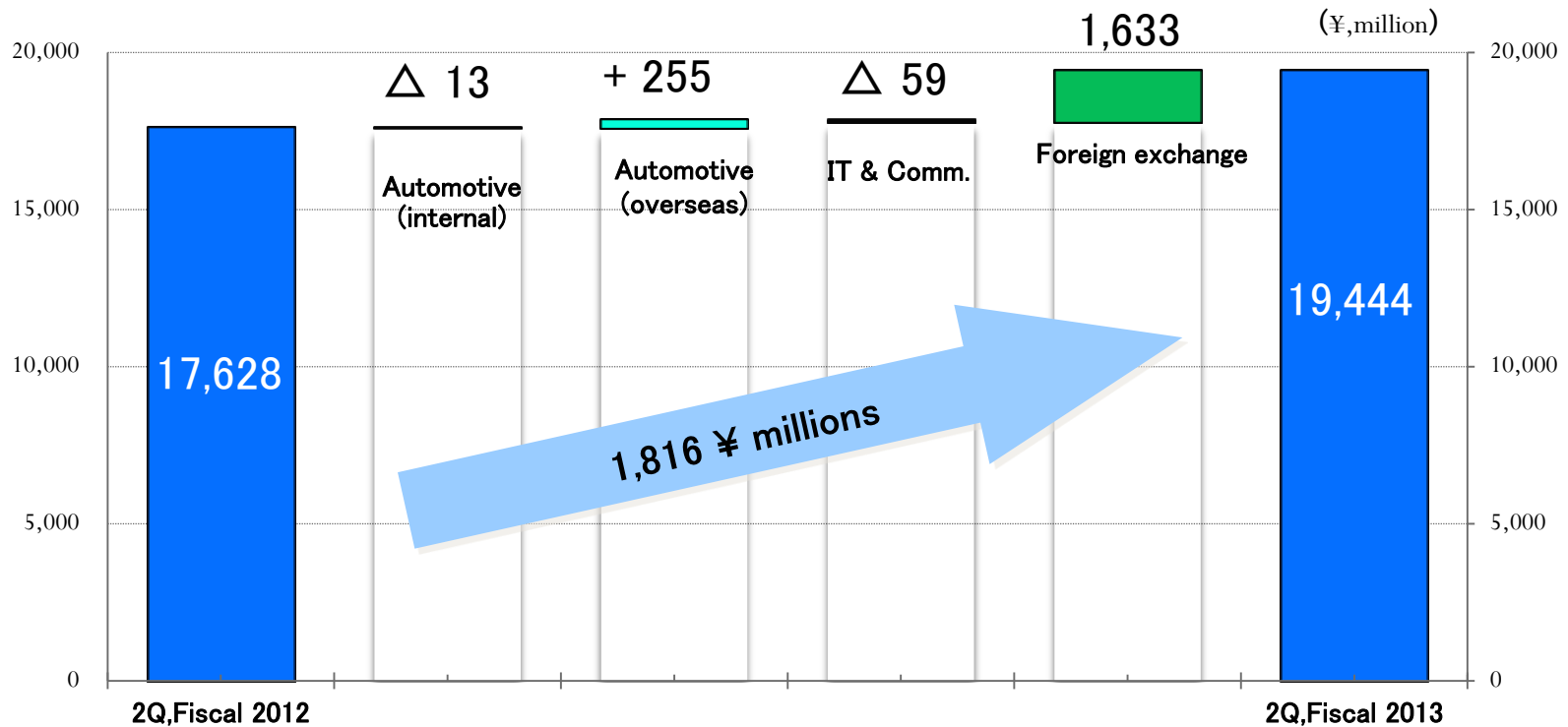
USDJPY	95.59	79.74	15.85	19.9%
THBJPY	3.21	2.56	0.65	25.4%
GBPJPY	147.38	125.71	21.67	17.2%
CNYJPY	15.32	12.65	2.67	21.1%

# Analysis of Net Sales by Regional Segment

(¥ million)



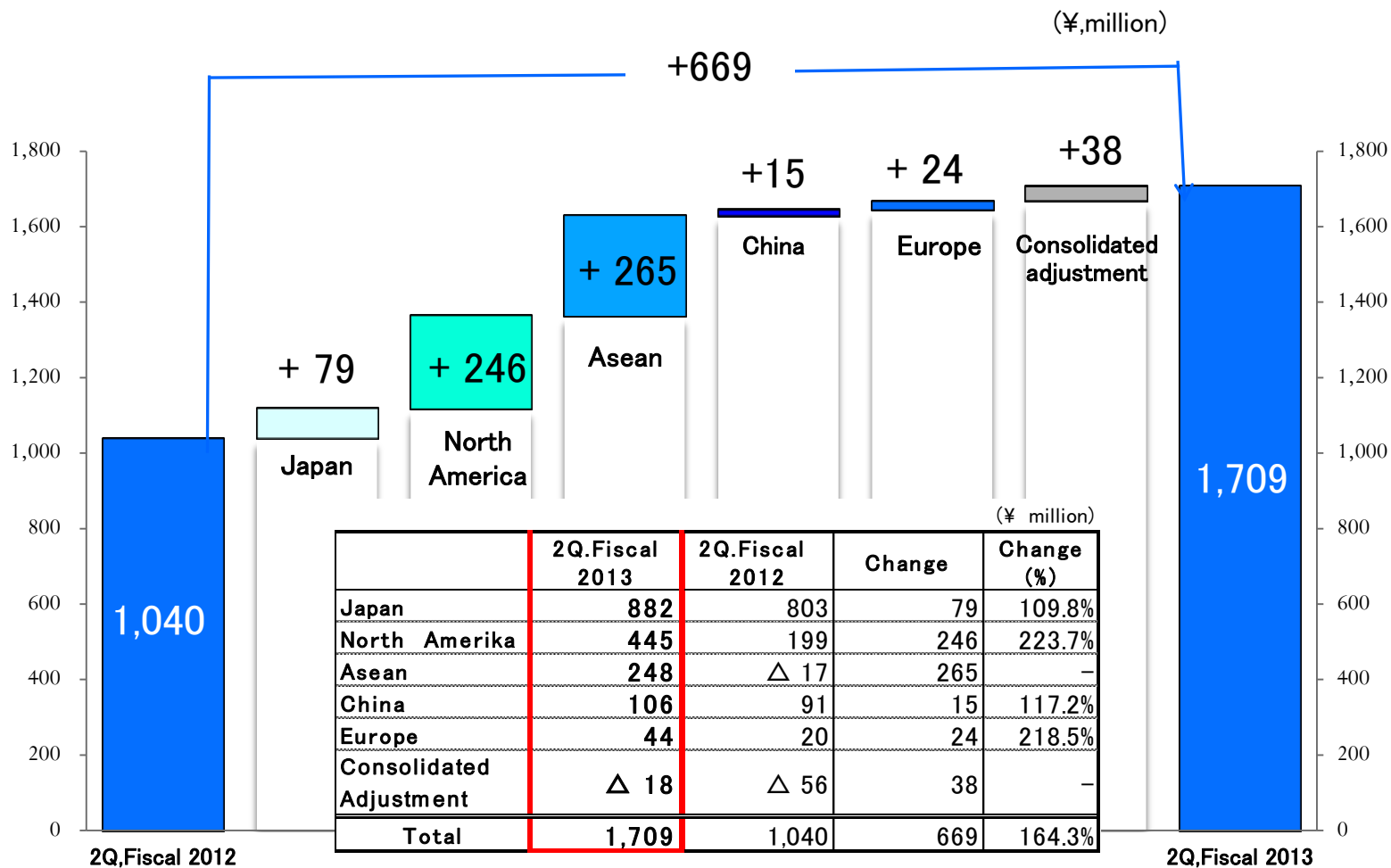
# Analysis of Net Sales by Products Segment



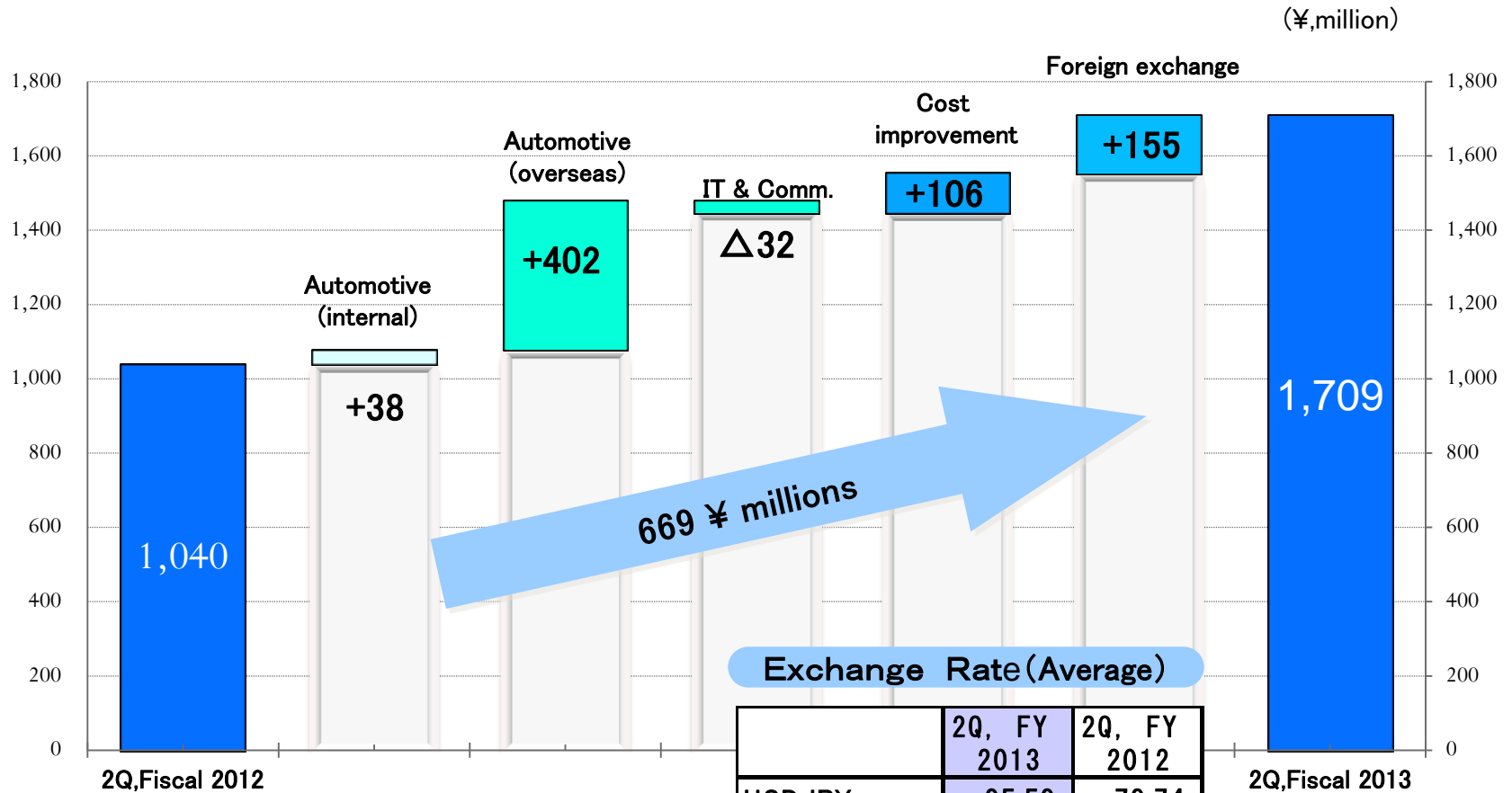
## Exchange Rate (Average)

	2Q, FY 2013	2Q, FY 2012
USDJPY	95.59	79.74
THBJPY	3.21	2.56
GBPJPY	147.38	125.71
CNYJPY	15.32	12.65

# Analysis of Operating Income by Regional Segment



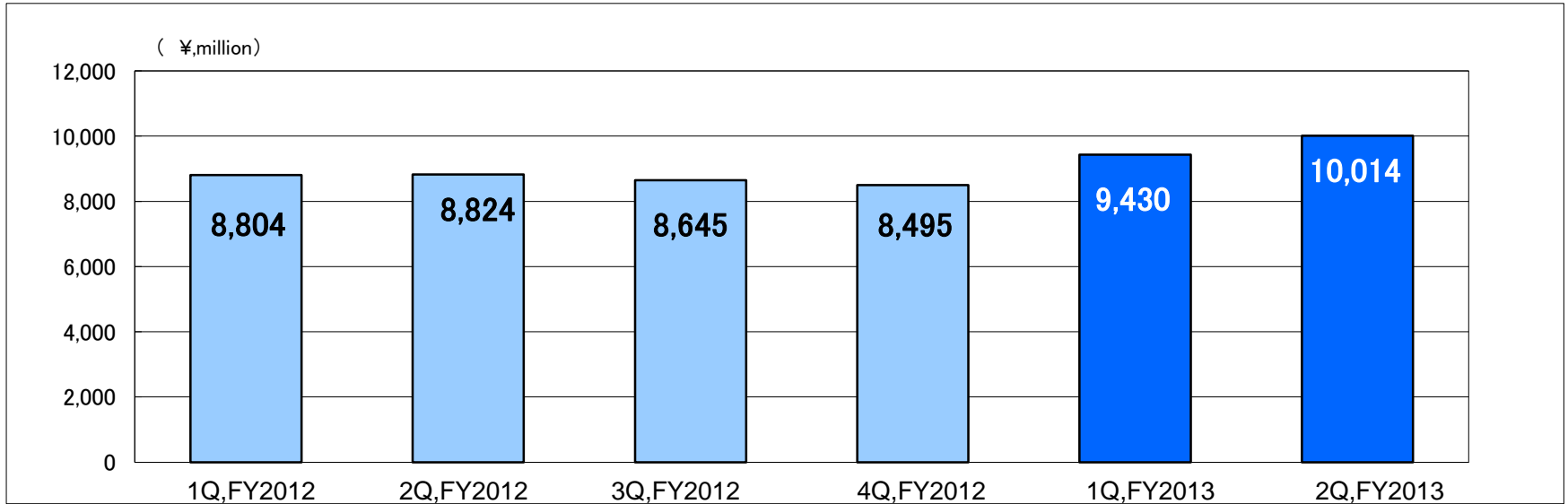
# Analysis of Operating Income by Products Segment



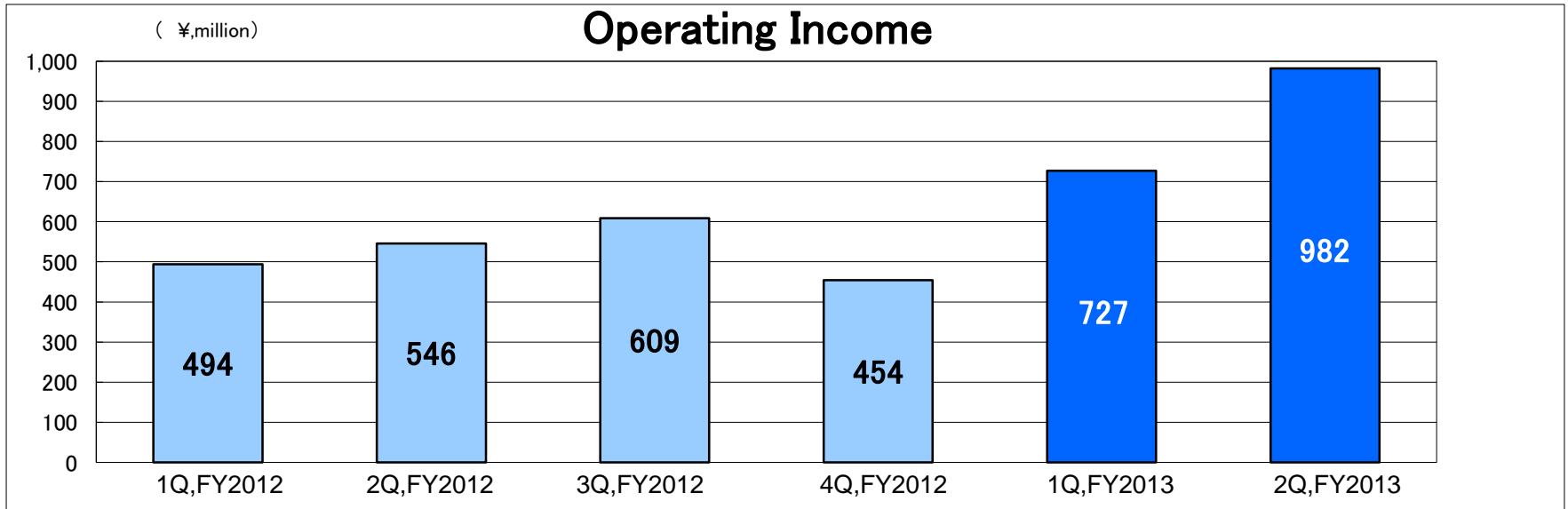
Exchange Rate (Average)

	2Q, FY 2013	2Q, FY 2012
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# Net Sales

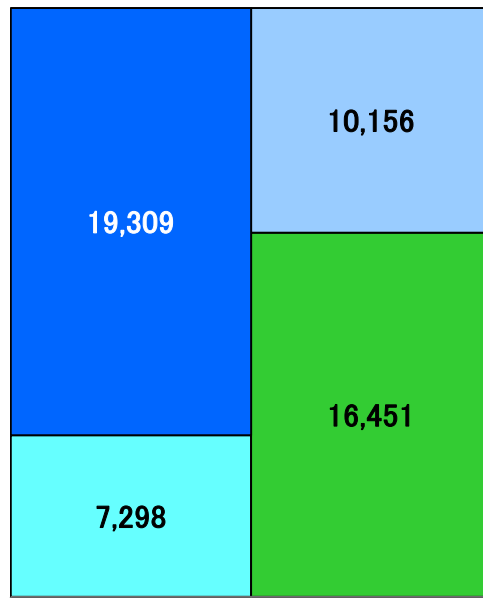


# Operating Income



# Balance Sheet

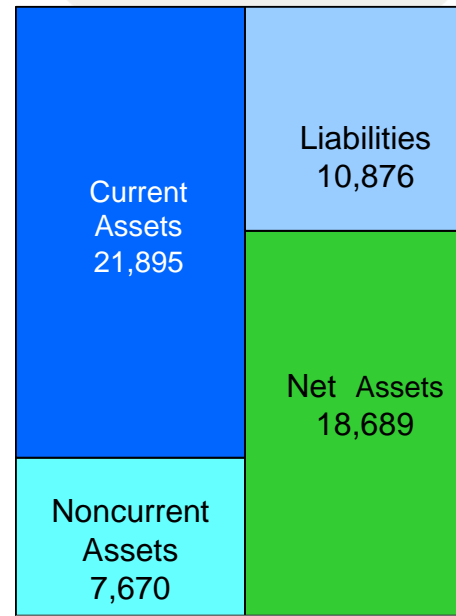
March 31, 2013



Shareholders equity per total assets  
(60.4%)

September 30, 2014

(¥,million)

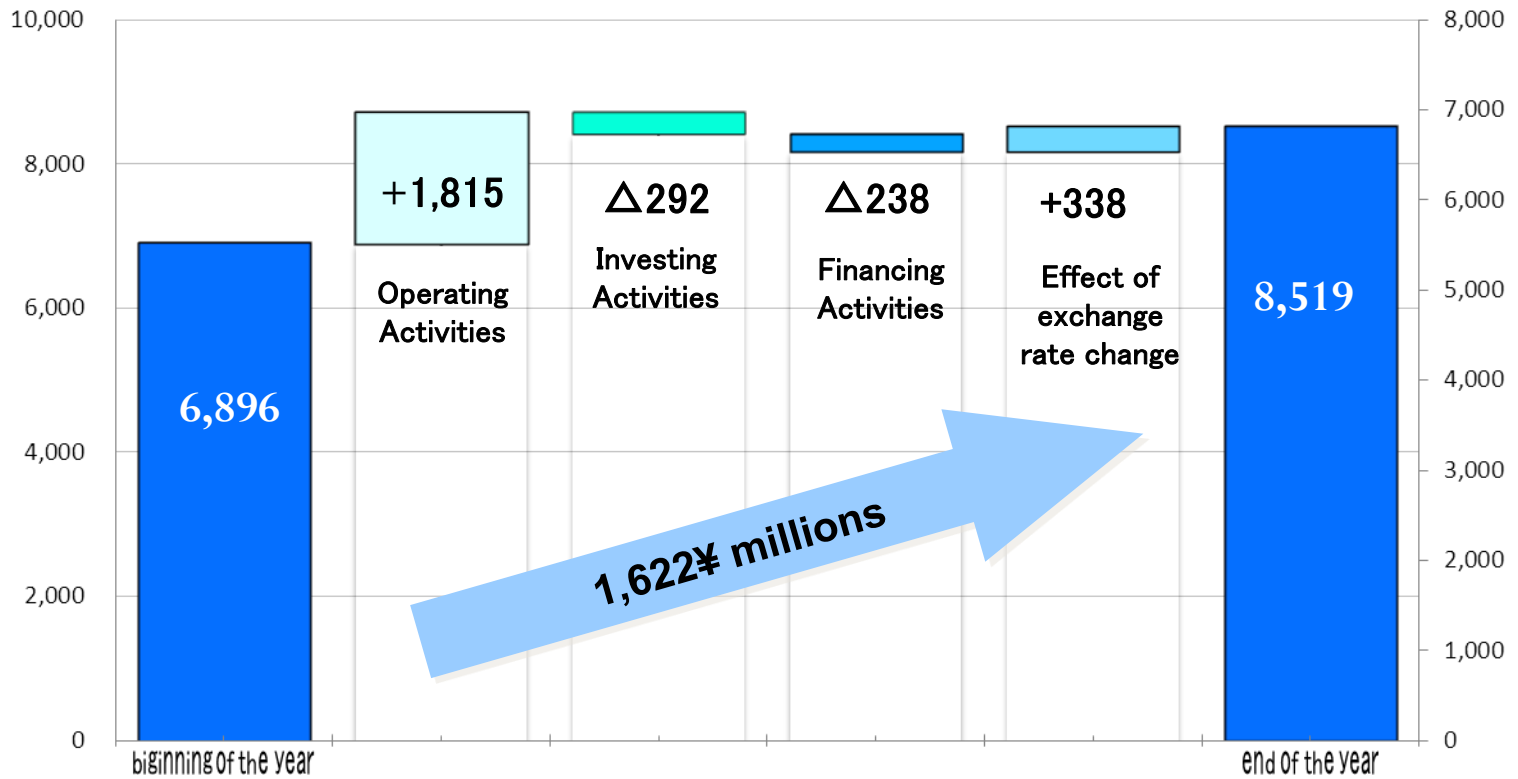


Shareholders equity per total assets  
(61.9%)





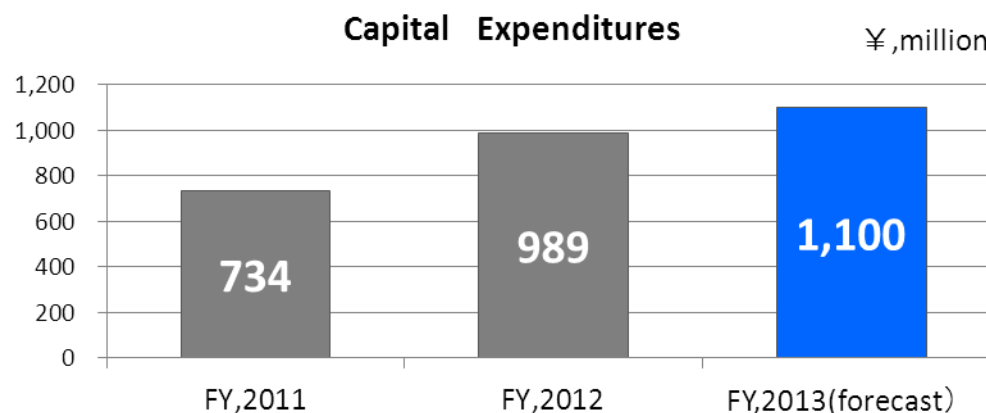
# Cash Flows



# Capital Expenditures, Depreciation, R&D Expenses

(¥,million)

	2Q,Fiscal 2013	2Q,Fiscal 2012	Change(%)	Fiscal 2013 (forecast)
Capital Expenditures	295	645	45.7%	1,100
Depreciation	446	365	122.2%	850
R&D Expenses	37	54	68.5%	80



# Main Customer

Ranking	FY 2011	FY 2012	2Q,FY 2013
1	Hino Motors., Ltd.	Hino Motors., Ltd.	Hino Motors., Ltd.
2	Denso Corporation	Denso Corporation	Denso Corporation
3	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.
4	Nissan Motor Co., Ltd.	Nissan Motor Co., Ltd.	JATCO Ltd
5	mitsubishi fuso truck & bus corporation	JATCO Ltd	TOYOTA MOTOR CORPORATION
6	AISIN SEIKI Co., Ltd.	TOYOTA MOTOR CORPORATION	Nissan Motor Co., Ltd.
7	TOYOTA MOTOR CORPORATION	AISIN SEIKI Co., Ltd.	ISUZU MOTORS LIMITED
8	ISUZU MOTORS LIMITED	ISUZU MOTORS LIMITED	mitsubishi fuso truck & bus corporation
9	Hitachi Automotive Systems Ltd.	mitsubishi fuso truck & bus corporation	Takebe Co., Ltd.
10	Takebe Co., Ltd.	Takebe Co., Ltd.	AISIN SEIKI Co., Ltd.

# Fiscal 2013 (Forecast)

¥,million

	Fiscal 2013 (Forecast)	Fiscal 2012	Change	Change(%)
Net sales	38,500	34,768	3,732	110.7%
Operating income	3,100	2,103	997	147.4%
Ordinary income	3,100	2,097	1,003	147.8%
Net income	1,850	1,364	486	135.6%

Net income per share	117.25	87.33	29.92	134.3%
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