



# FINANCIAL RESULTS FISCAL 2019

Global Supplier

May 23, 2019

<https://www.ohashi.co.jp>



# Consolidated Income Statement

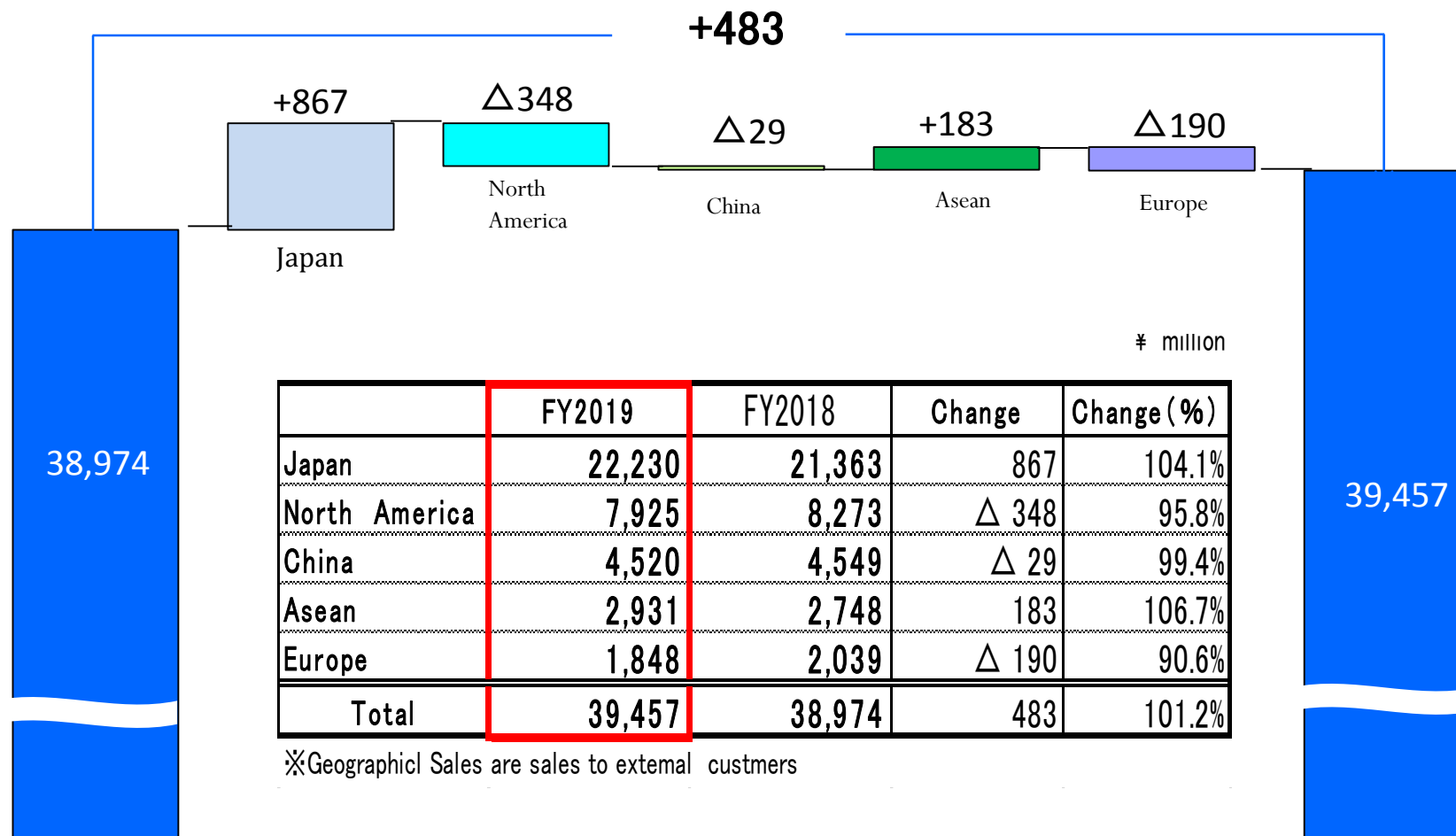
	FY 2019	FY 2018	Change	Change(%)
Net sales	39,457	38,974	483	101.2%
Operating income	4,076	4,219	△ 143	96.6%
Ordinary income	4,195	4,306	△ 111	97.4%
Net income	2,956	3,065	△ 109	96.4%

	yen			
Net income per share	199.02	206.13	△ 7.11	96.6%

Exchange rate (average)	yen		
USDJPY	110.43	112.19	Yen up by 1.76 yen
CNYJPY	16.72	16.63	Yen down by 0.09 yen
THBJPY	3.42	3.31	Yen down by 0.11 yen
GBPJPY	147.48	144.51	Yen down by 2.97 yen
MXNJPY	5.75	5.94	Yen up by 0.19 yen
TWDJPY	3.66	3.68	Yen up by 0.02 yen

# Analysis of Net Sales by Regional Segment

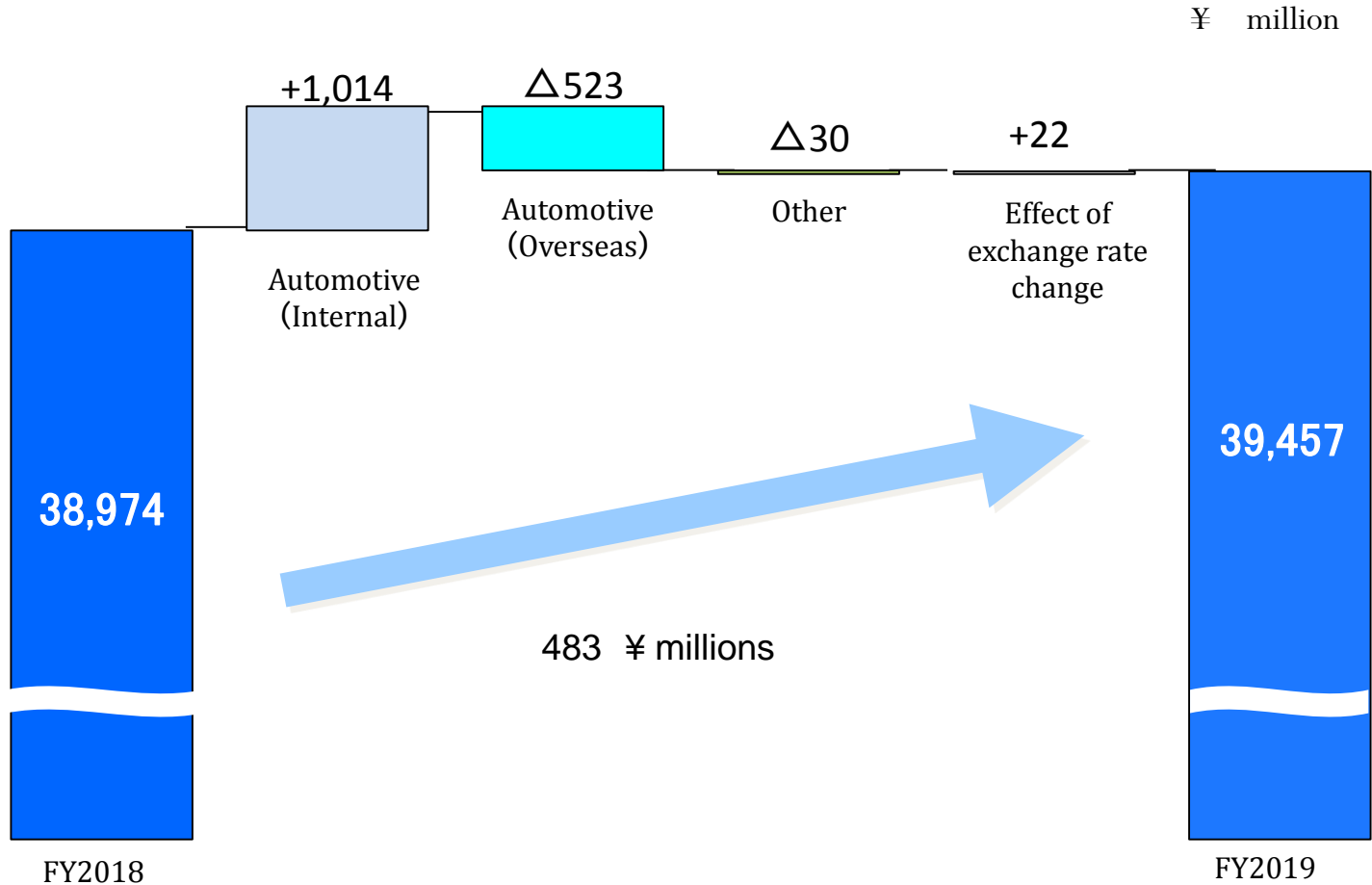
¥ million



FY 2018

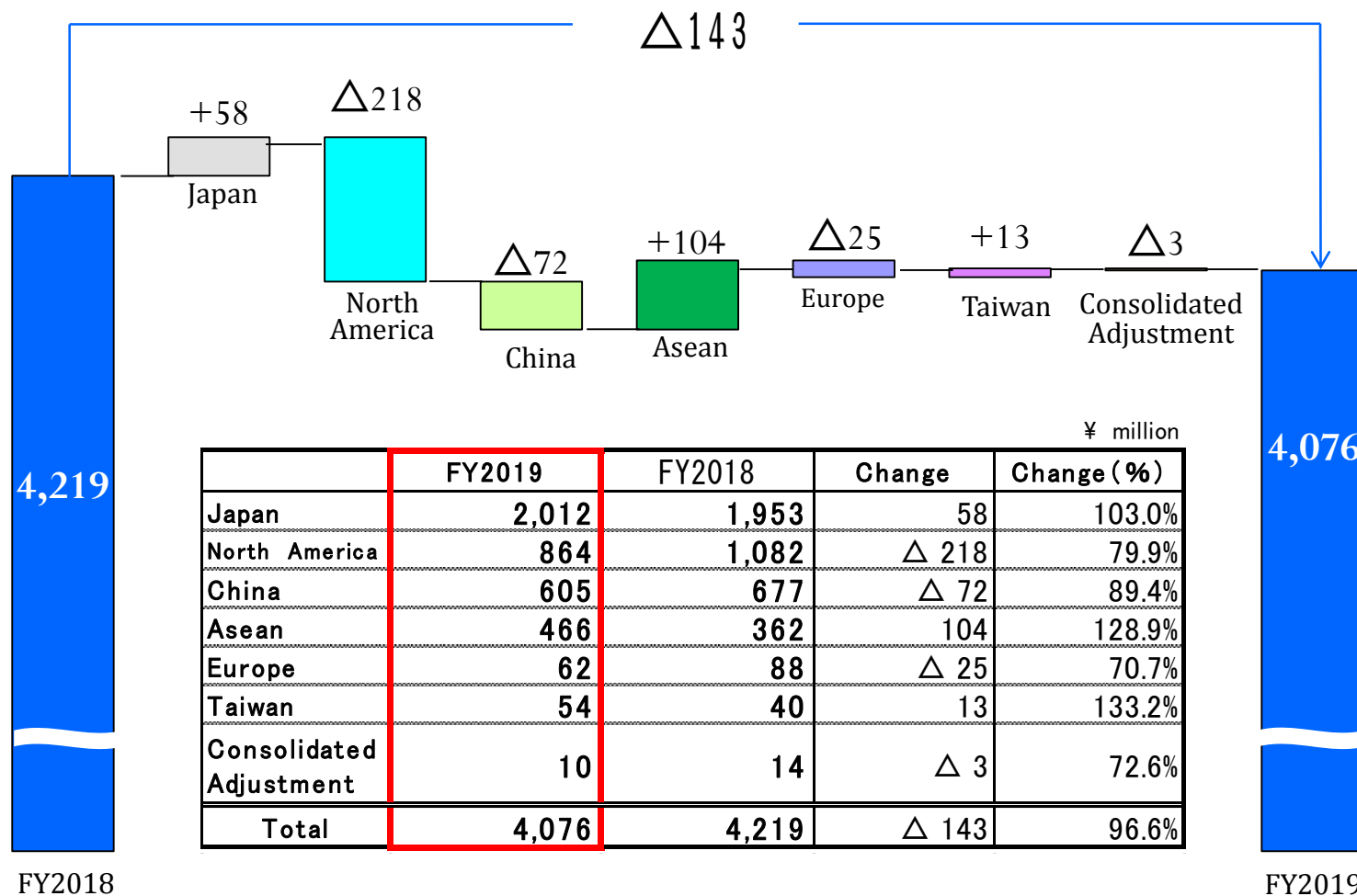
FY 2019

# Analysis of Net Sales by Products Segment



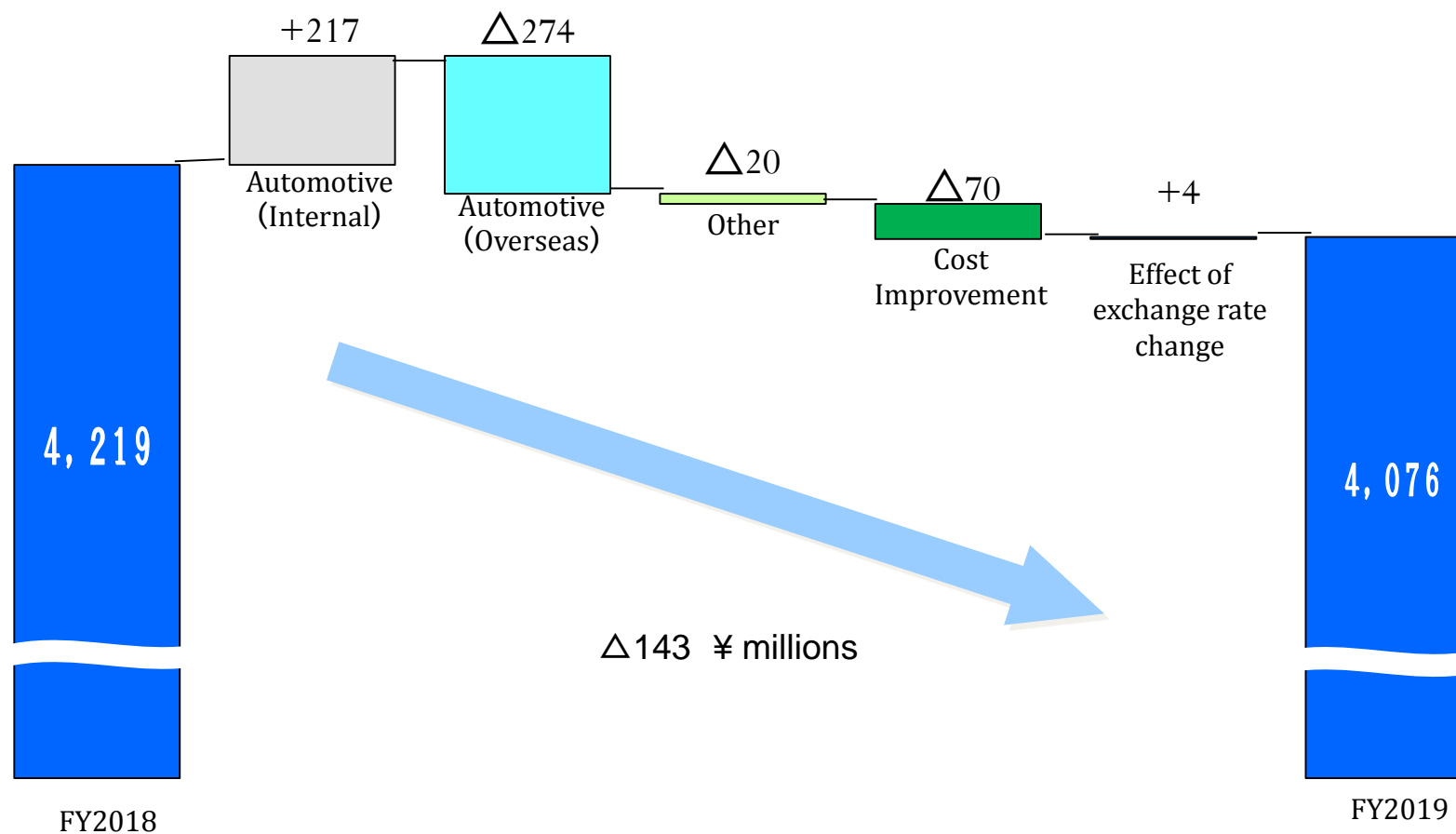
# Analysis of Operating Income by Regional Segment

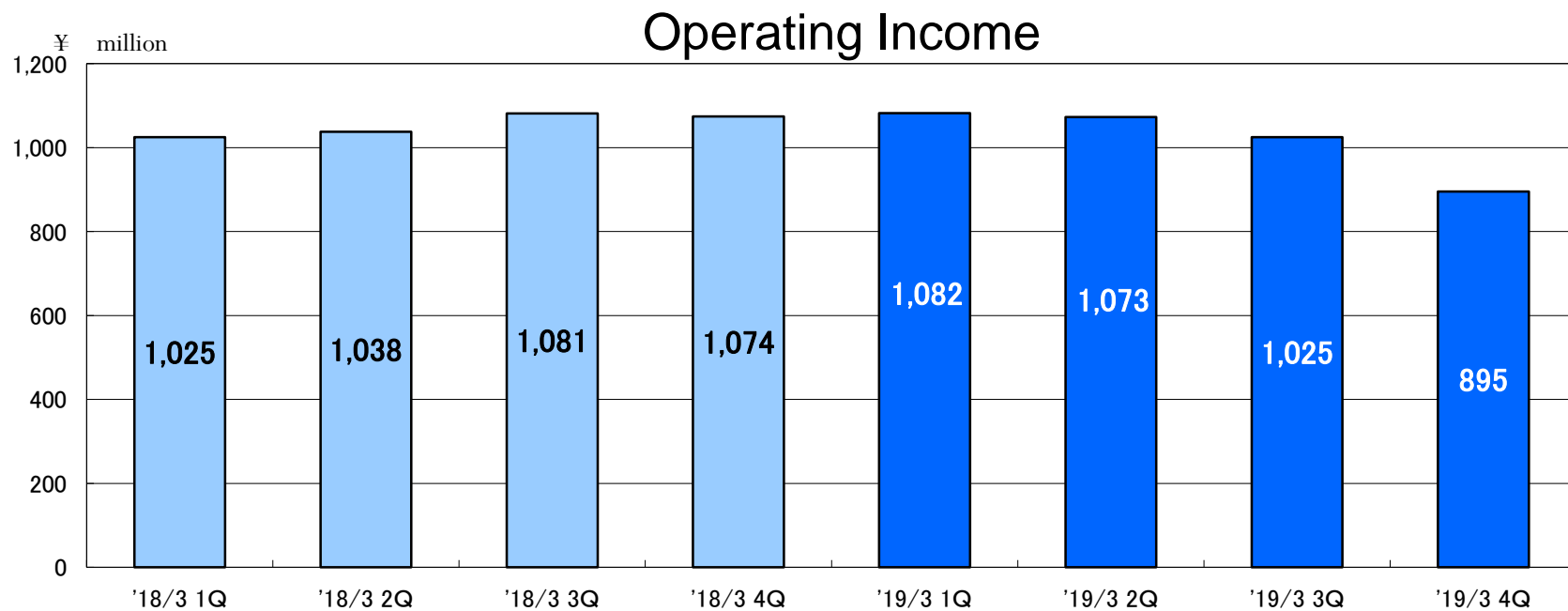
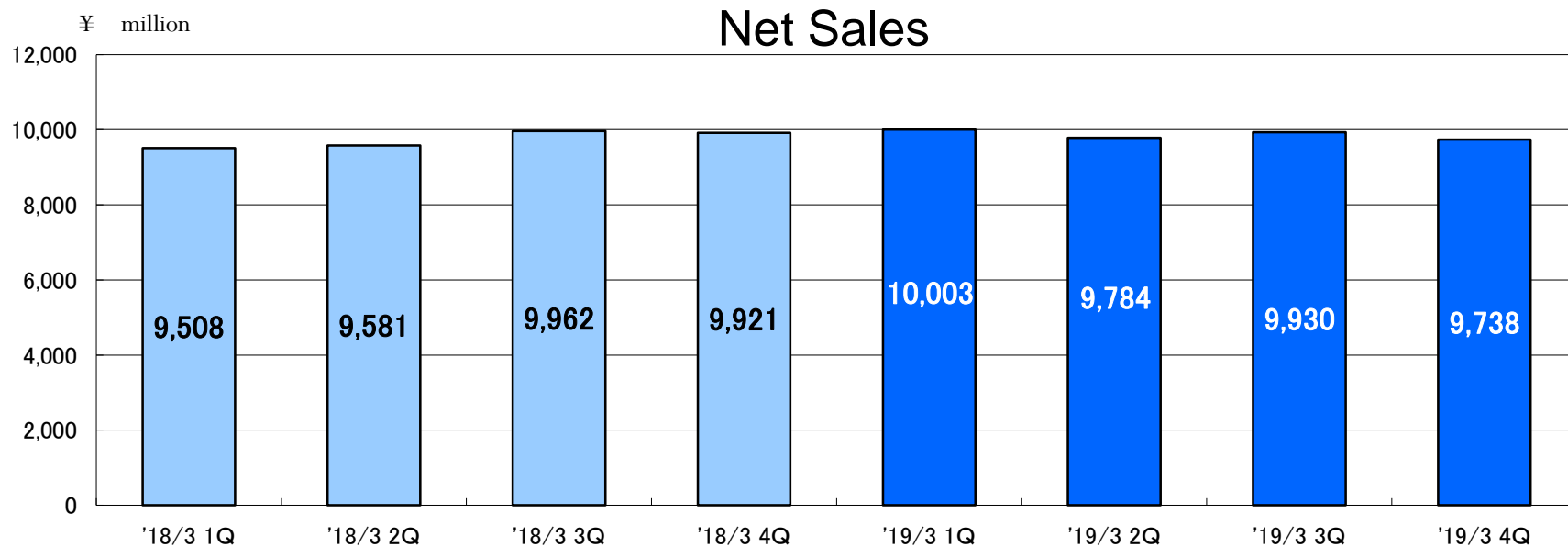
¥ million



# Analysis of Operating Income by Products Segment

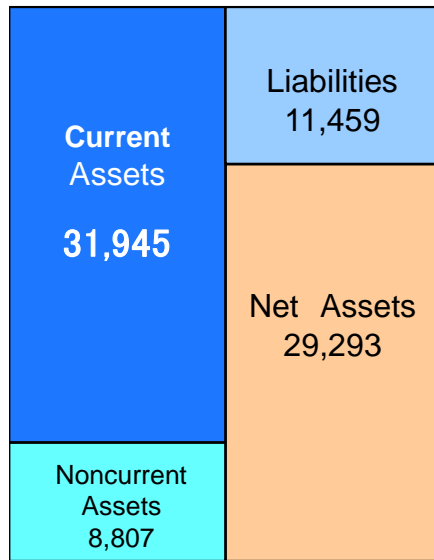
¥ million



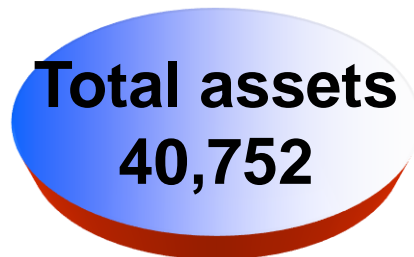


# Balance Sheet

March 31, 2018

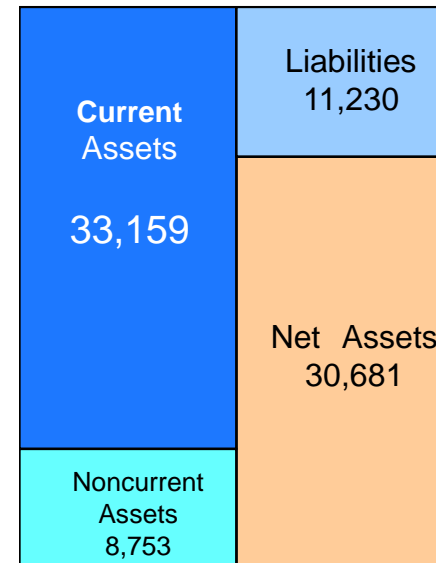


Shareholders equity per total assets  
(70.9%)

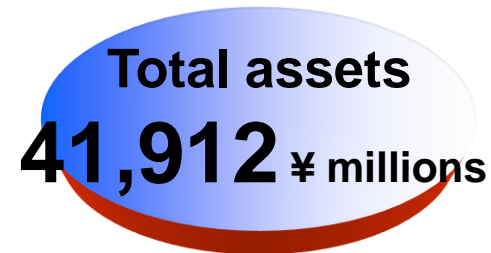


March 31, 2019

(¥,million)



Shareholders equity per total assets  
(72.2%)

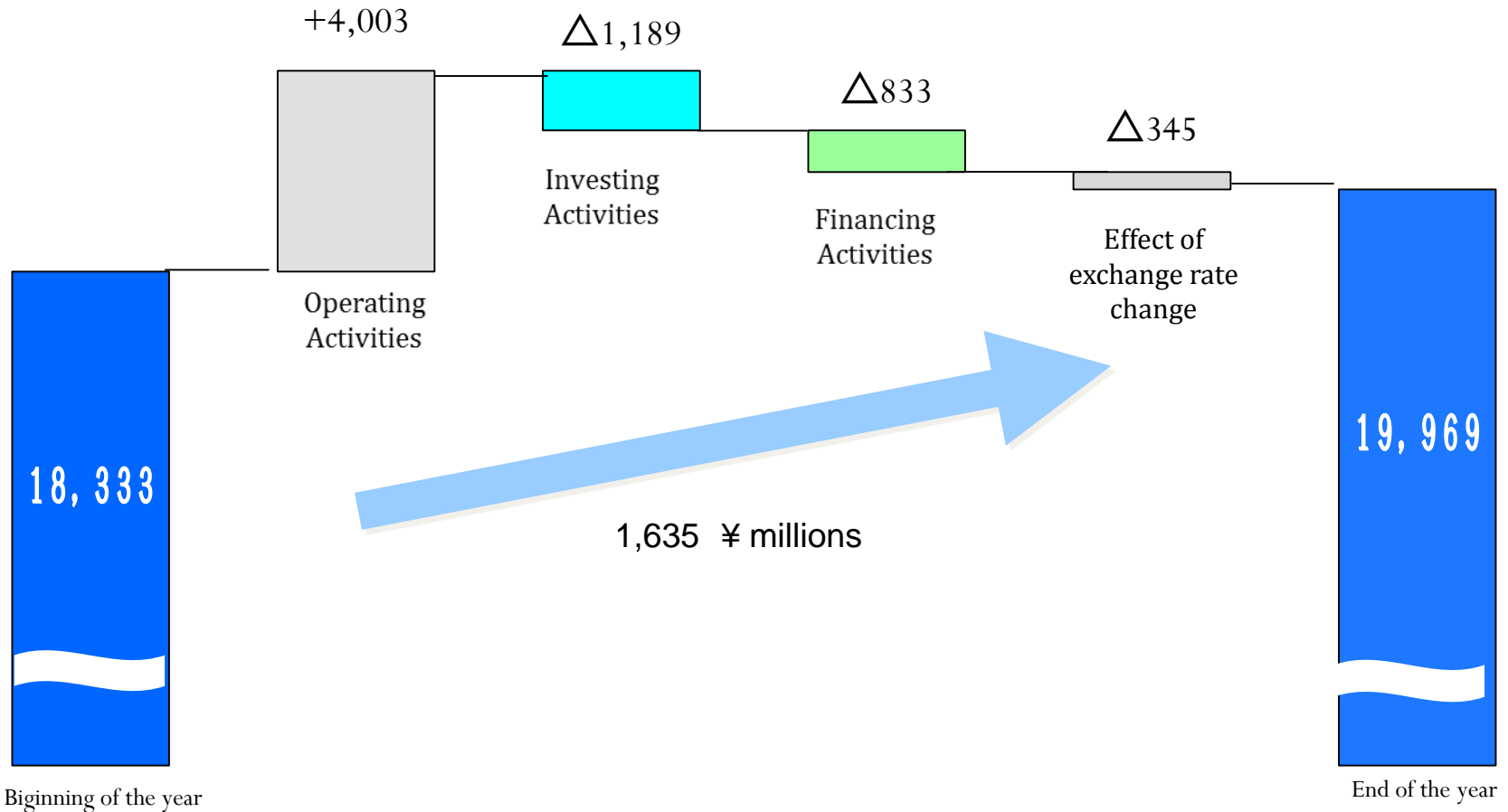


1,159 ¥ millions



# Cash Flows

(¥,million)



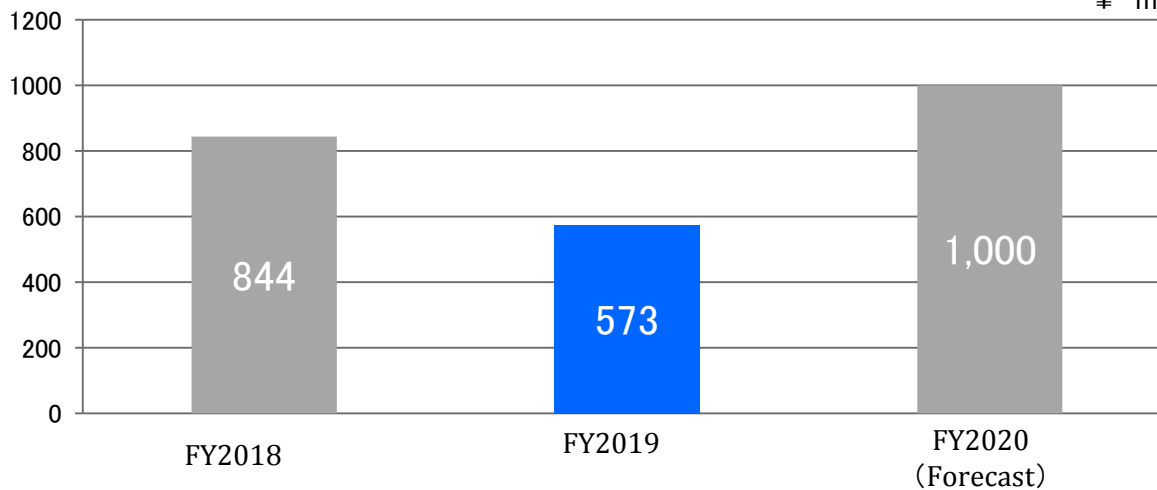
# Capital Expenditures, Depreciation, R&D Expenses

¥ million

	FY2019	FY2018	Change(%)	Fiscal 2020 (forecast)
Capital Expenditures	573	844	67.9%	1,000
Depreciation	785	823	95.4%	900
R&D Expenses	42	47	89.4%	70

## Capital Expenditures

¥ million



# Main Customer

Ranking	FY 2017	FY 2018	FY 2019
1	Hino Motors., Ltd.	Hino Motors., Ltd.	Hino Motors., Ltd.
2	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.
3	ISUZU MOTORS LIMITED	ISUZU MOTORS LIMITED	TOYOTA MOTOR CORPORATION
4	TOYOTA MOTOR CORPORATION	TOYOTA MOTOR CORPORATION	ISUZU MOTORS LIMITED
5	Denso Corporation	AISIN AW CO., LTD.	AISIN AW CO., LTD.
6	Nissan Motor Co., Ltd.	Nissan Motor Co., Ltd.	Nissan Motor Co., Ltd.
7	Takebe Co., Ltd.	Takebe Co., Ltd.	Takebe Co., Ltd.
8	AISIN AW CO., LTD.	Denso Corporation	mitsubishi electric
9	mitsubishi electric	mitsubishi electric	Denso Corporation
10	mitsubishi fuso truck & bus corporation	mitsubishi fuso truck & bus corporation	mitsubishi fuso truck & bus corporation

# Fiscal 2020 (Forecast)

¥,million

	Fiscal 2020 (Forecast)	Fiscal 2019	Change	Change(%)
Net sales	40,000	39,457	543	101.4%
Operating income	4,100	4,076	24	100.6%
Ordinary income	4,200	4,195	5	100.1%
Net income	3,000	2,956	44	101.5%

Net income per share	203.44	199.02	4.42	102.2%
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Exchange rate (average)			yen
	Fiscal 2020 (Forecast)	Fiscal 2019	Change
USDJPY	110.00	110.43	Yen up by 0.43 yen
CNYJPY	16.50	16.72	Yen up by 0.22 yen
THBJPY	3.50	3.42	Yen down by 0.08 yen
GBPJPY	145.00	147.48	Yen up by 2.48 yen
MXNJPY	5.80	5.75	Yen down by 0.05 yen
TWDJPY	3.60	3.66	Yen up by 0.06 yen