

FINANCIAL RESULTS FISCAL 2020

Global Supplier



May 15, 2020

<https://www.ohashi.co.jp>

Consolidated Income Statement

¥,million

	FY2019	FY2020	Change	Change(%)
Net sales	39,457	35,905	△ 3,552	91.0%
Operating income	4,076	3,265	△ 811	80.1%
Ordinary income	4,195	3,401	△ 794	81.1%
Net income	2,956	2,460	△ 496	83.2%

yen

Net income per share	199.02	166.87	△ 32.15	83.8%
----------------------	--------	--------	---------	-------

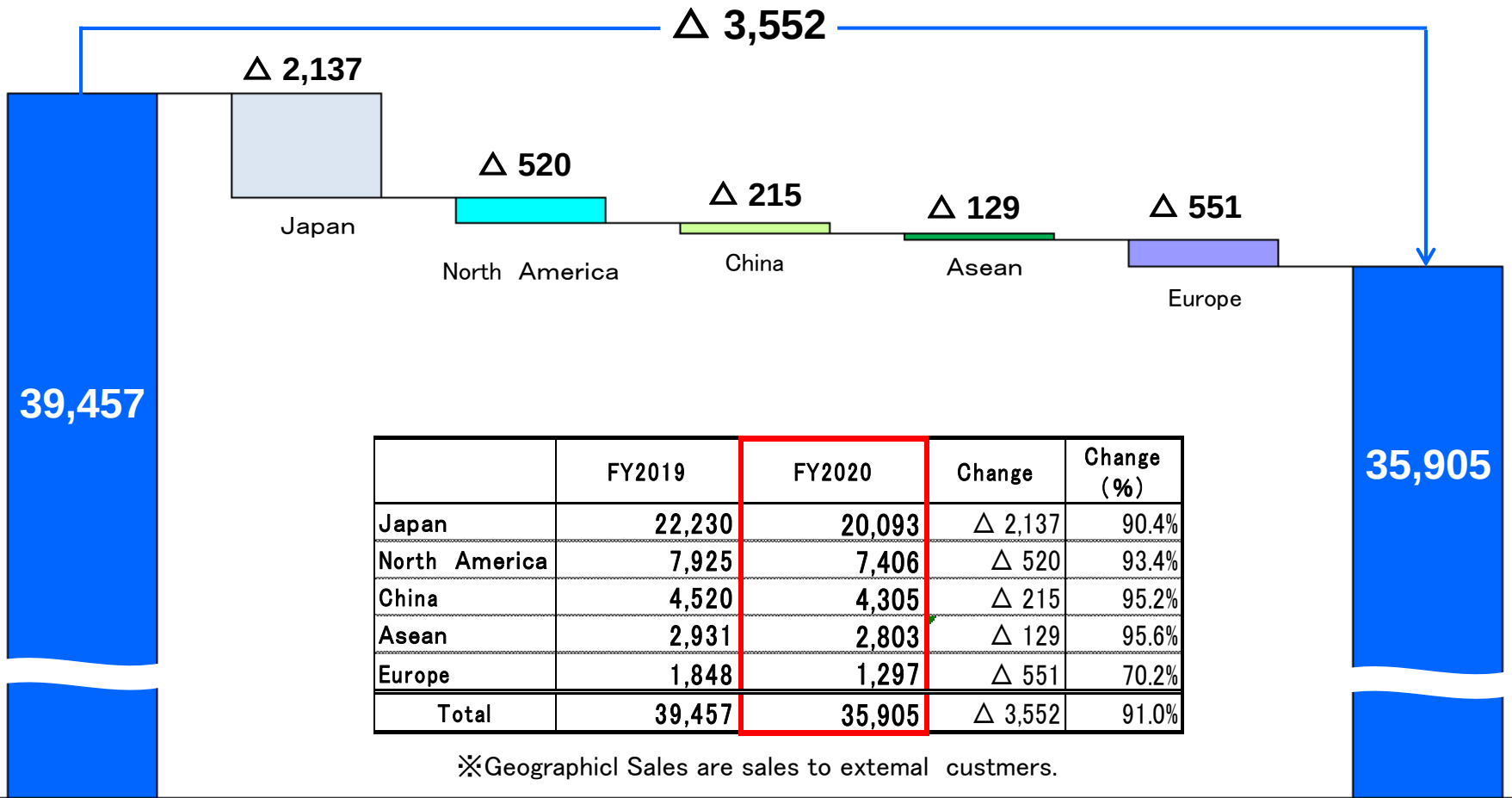
Exchange rate (average)

yen

USDJPY	110.43	109.05	Yen up by 1.38 yen
CNYJPY	16.72	15.78	Yen up by 0.94 yen
THBJPY	3.42	3.52	Yen down by 0.10 yen
GBPJPY	147.48	139.26	Yen up by 8.22 yen
MXNJPY	5.75	5.67	Yen up by 0.08 yen
TWDJPY	3.66	3.53	Yen up by 0.13 yen

Analysis of Net Sales by Regional Segment

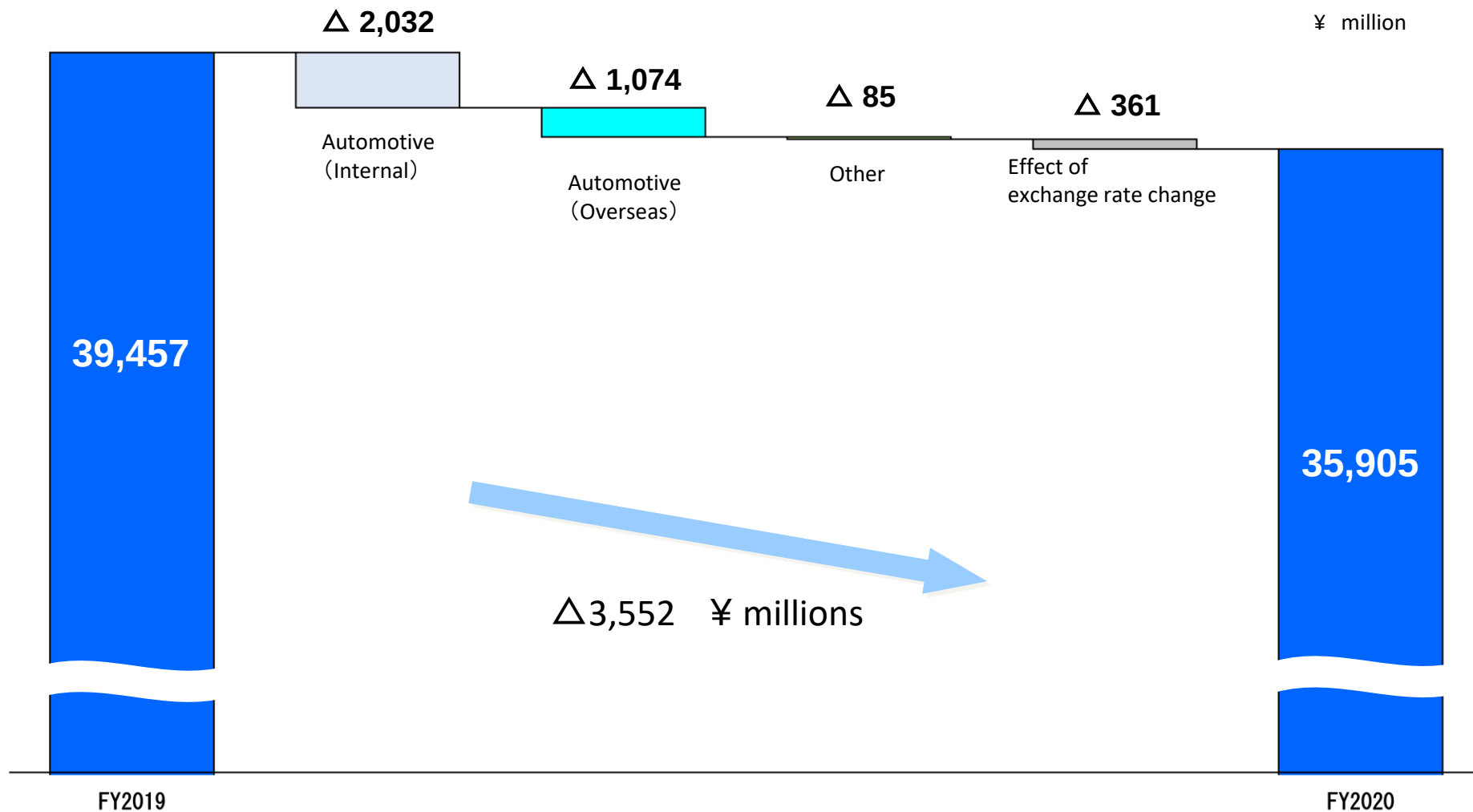
¥ million



FY 2019

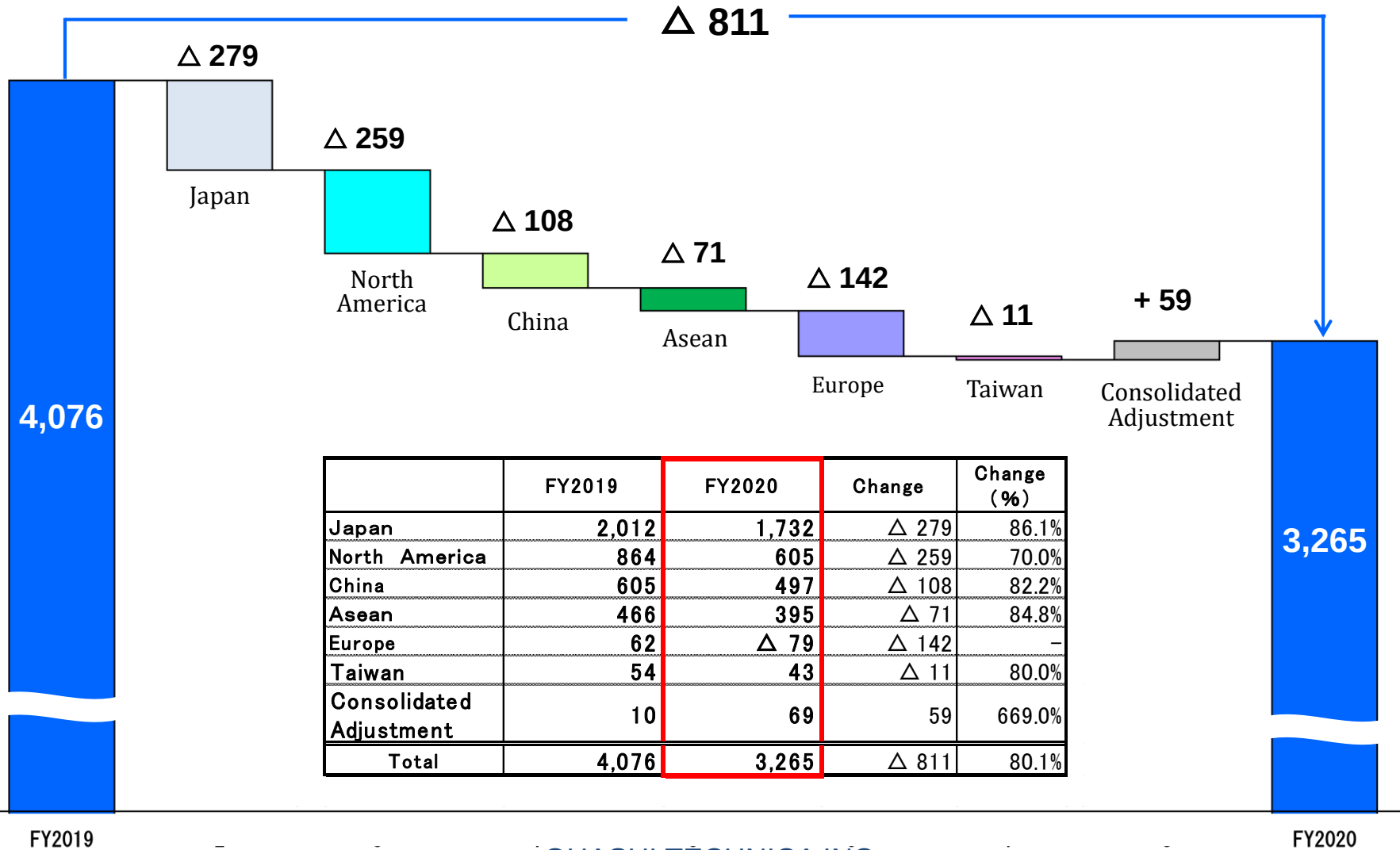
FY 2020

Analysis of Net Sales by Products Segment



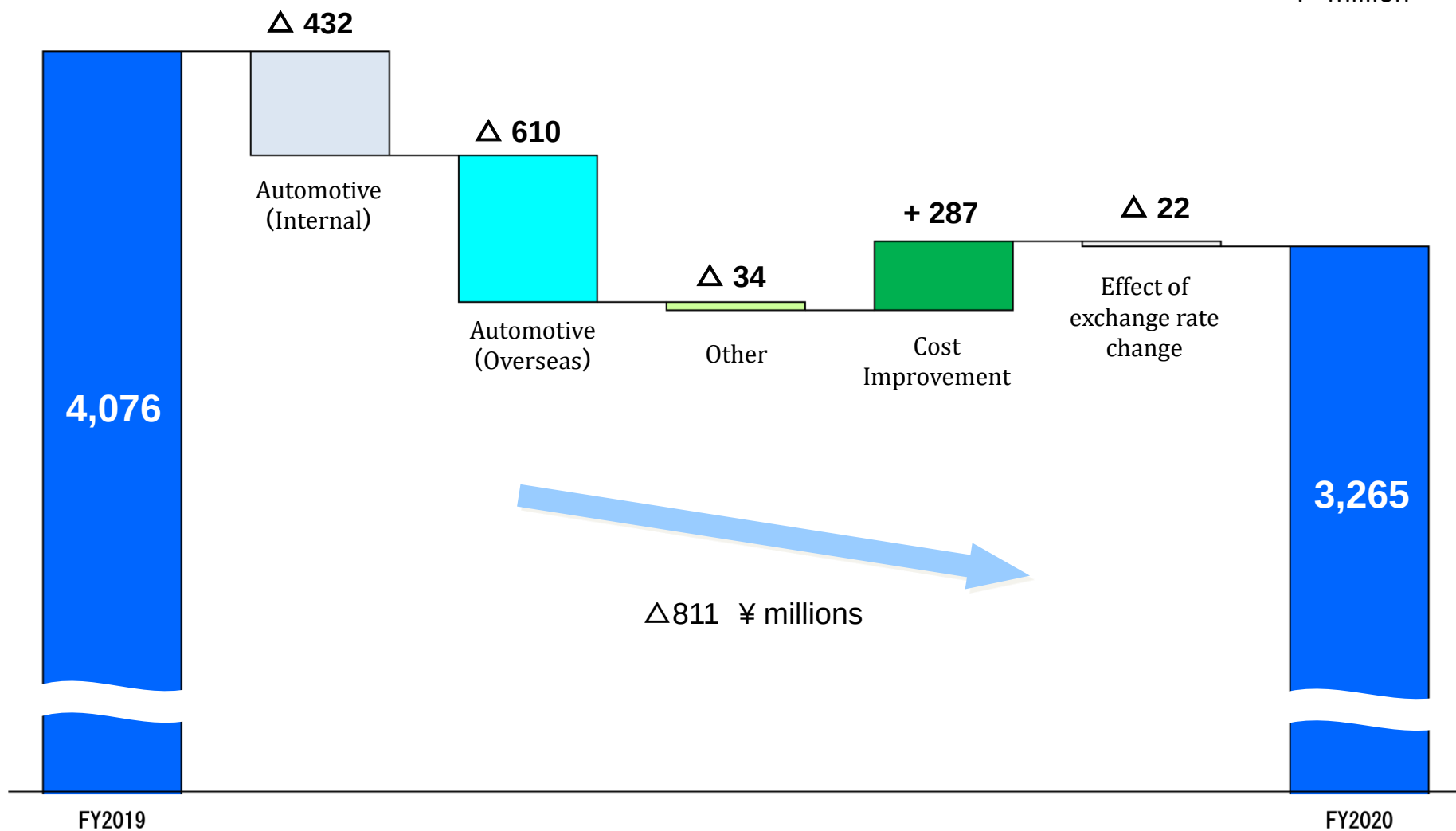
Analysis of Operating Income by Regional Segment

¥ million



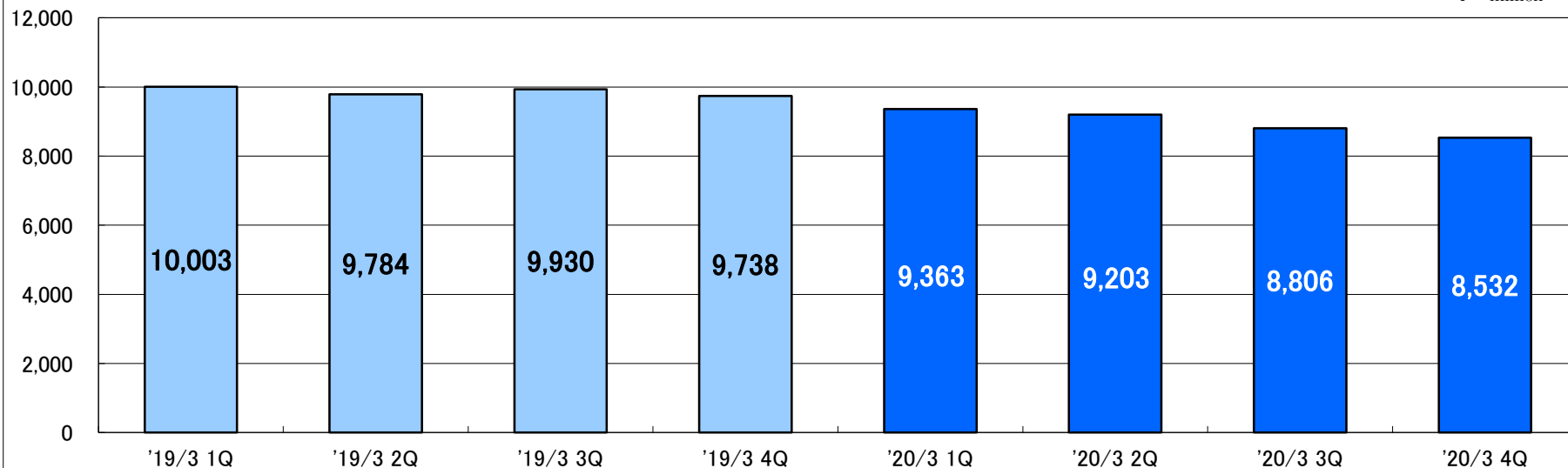
Analysis of Operating Income by Products Segment

¥ million



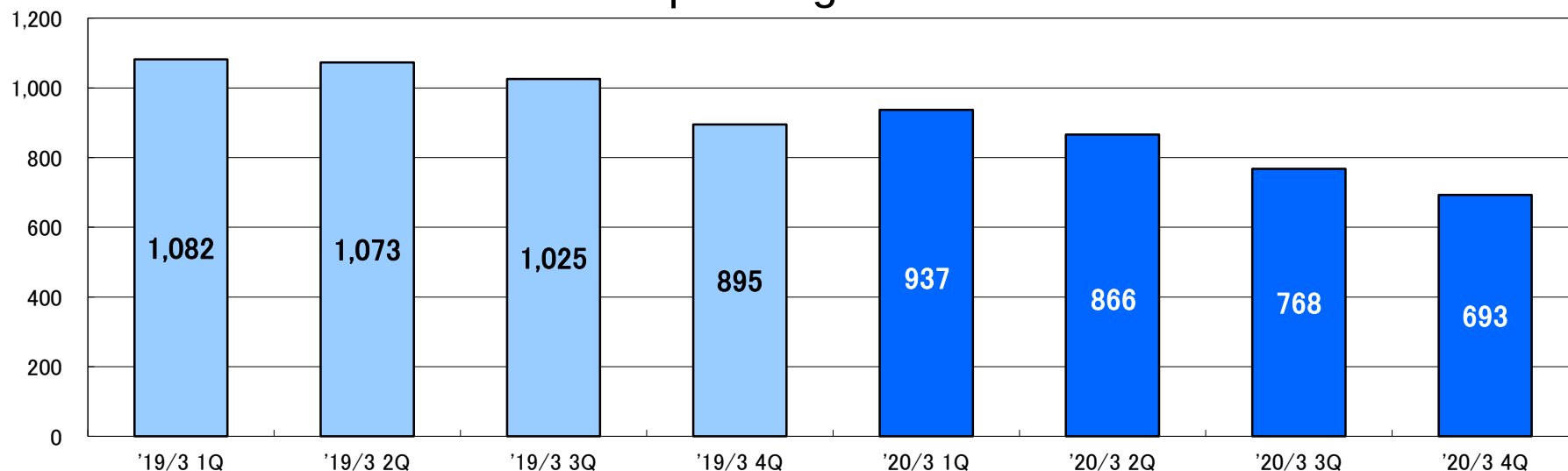
Net Sales

¥ million



Operating Income

¥ million



Balance Sheet

March 31, 2019

Current Assets 33,158	Liabilities 11,230
Noncurrent Assets 8,753	Net Assets 30,681

Shareholders equity per total assets
(72.2%)

Total assets
41,912

March 31, 2020

(¥,million)

Current Assets 33,958	Liabilities 10,435
Noncurrent Assets 8,401	Net Assets 31,925

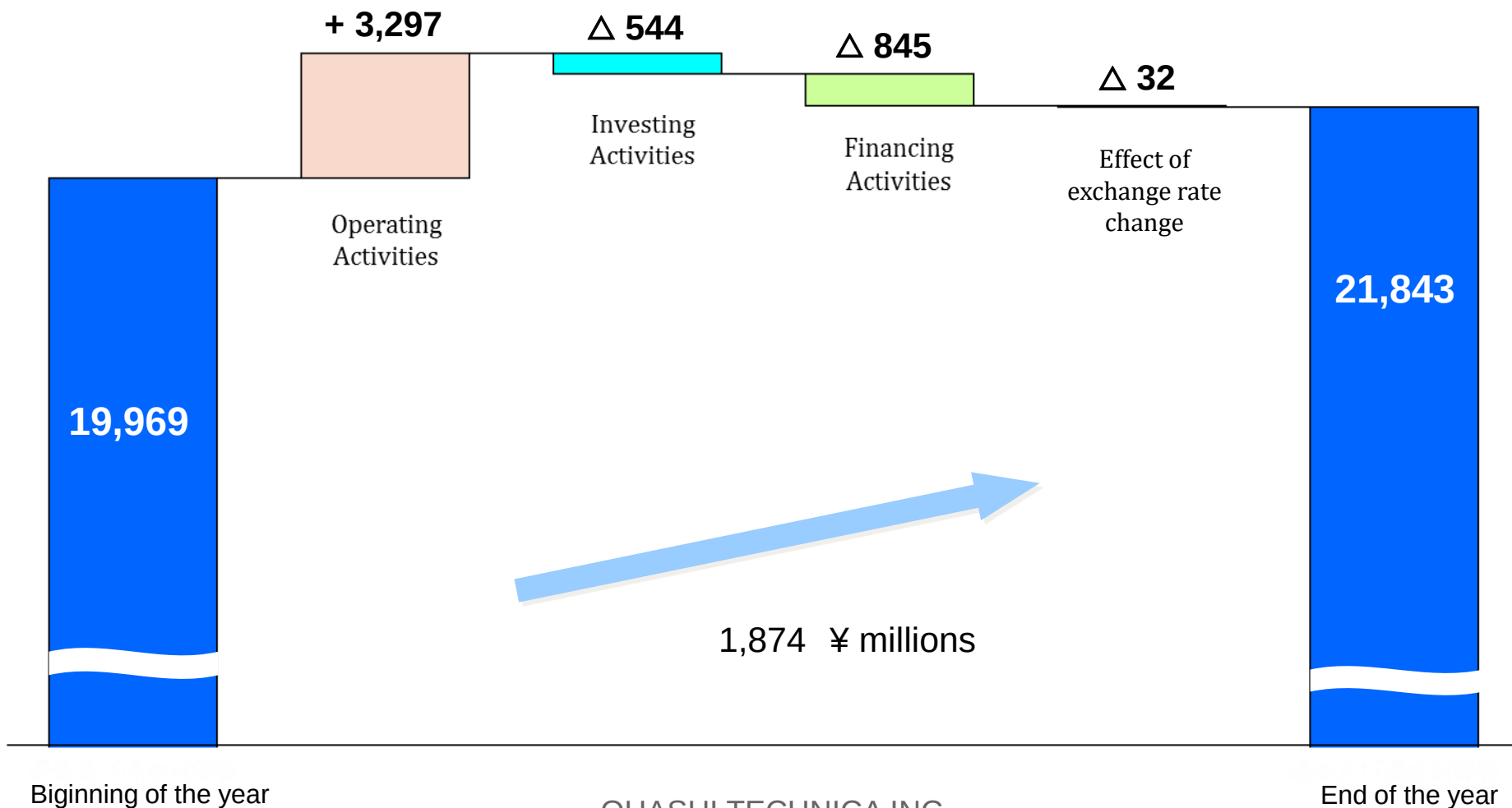
Shareholders equity per total assets
(74.4%)

Total assets
42,360 ¥ millions

448 ¥ millions

Cash Flows

(¥,million)



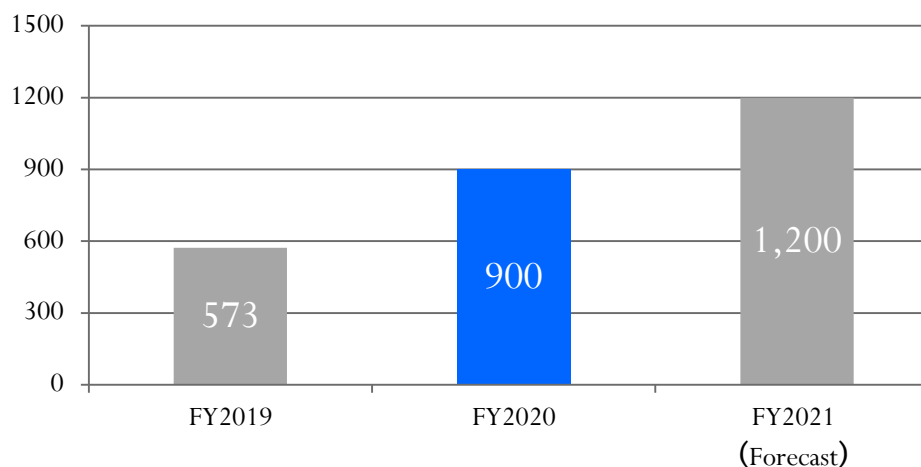
Capital Expenditures, Depreciation, R&D Expenses

¥ million

	FY2019	FY2020	Change(%)	Fiscal 2021 (forecast)
Capital Expenditures	573	900	157.1%	1,200
Depreciation	785	895	114.0%	1,000
R&D Expenses	42	40	95.2%	150

Capital Expenditures

¥ million



Main Customer

Ranking	FY 2018	FY 2019	FY 2020
1	Hino Motors., Ltd.	Hino Motors., Ltd.	Hino Motors., Ltd.
2	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.
3	ISUZU MOTORS LIMITED	TOYOTA MOTOR CORPORATION	TOYOTA MOTOR CORPORATION
4	TOYOTA MOTOR CORPORATION	ISUZU MOTORS LIMITED	AISIN AW CO., LTD.
5	AISIN AW CO., LTD.	AISIN AW CO., LTD.	ISUZU MOTORS LIMITED
6	Nissan Motor Co., Ltd.	Nissan Motor Co., Ltd.	Takebe Co., Ltd.
7	Takebe Co., Ltd.	Takebe Co., Ltd.	Nissan Motor Co., Ltd.
8	Denso Corporation	MITSUBISHI ELECTRIC	MITSUBISHI ELECTRIC
9	MITSUBISHI ELECTRIC	Denso Corporation	Denso Corporation
10	MITSUBISHI FUSO TRUCK & BUS CORPORATION	MITSUBISHI FUSO TRUCK & BUS CORPORATION	MITSUBISHI FUSO TRUCK & BUS CORPORATION