

FINANCIAL RESULTS

FISCAL 2022



May 12, 2022

<https://www.ohashi.co.jp>

Consolidated Income Statement

(¥,million)

	FY2021	FY2022	Change(%)	Change
Net sales	29,782	32,545	+9.3%	2,763
Operating income	2,105	2,272	+7.9%	167
Ordinary income	2,281	2,536	+11.2%	255
Profit attributable to owners of parent	1,540	1,791	+16.3%	251

(yen)

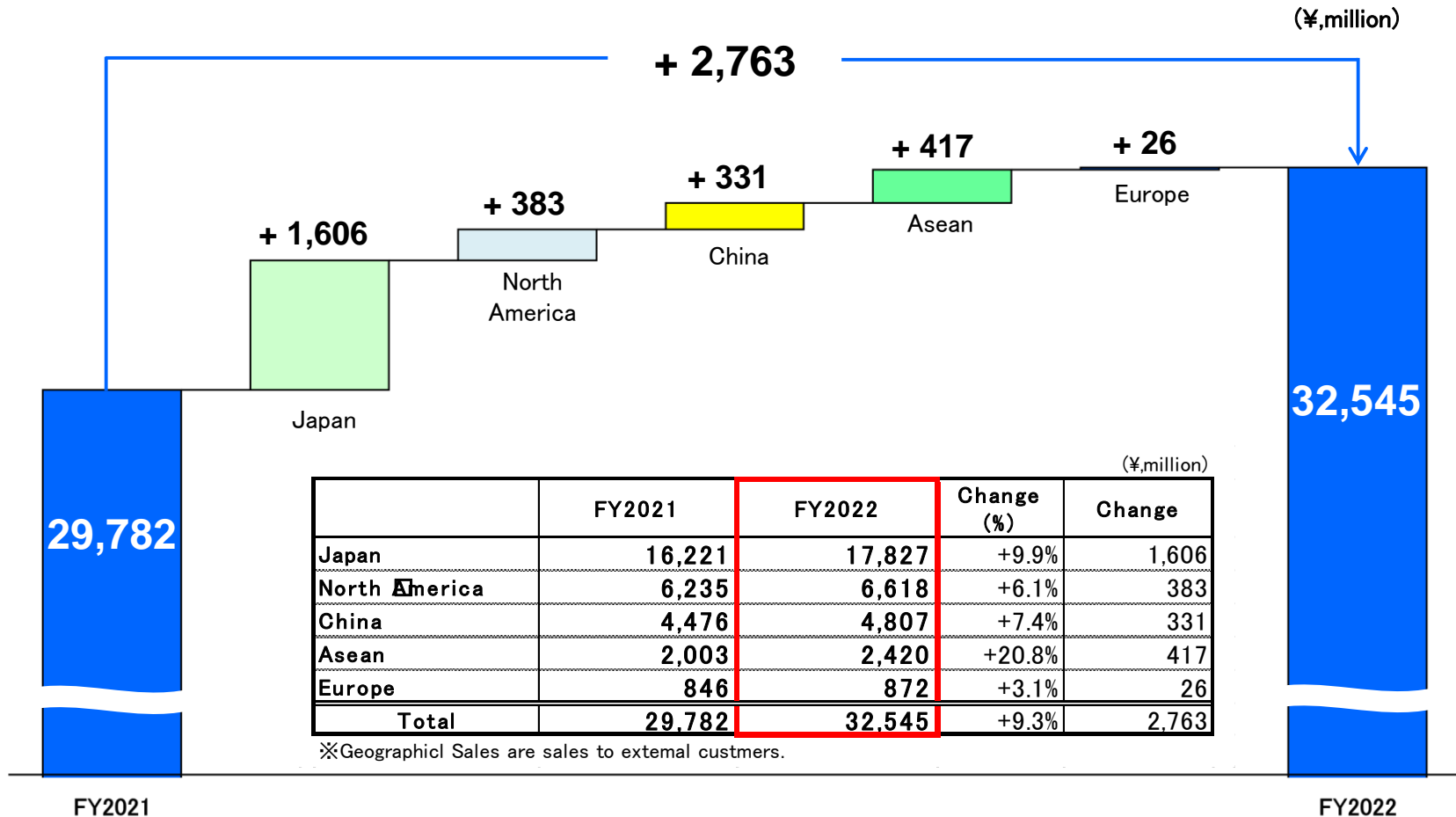
Net income per share	106.10	127.17	+19.9%	21.07
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Exchange rate (average)

(yen)

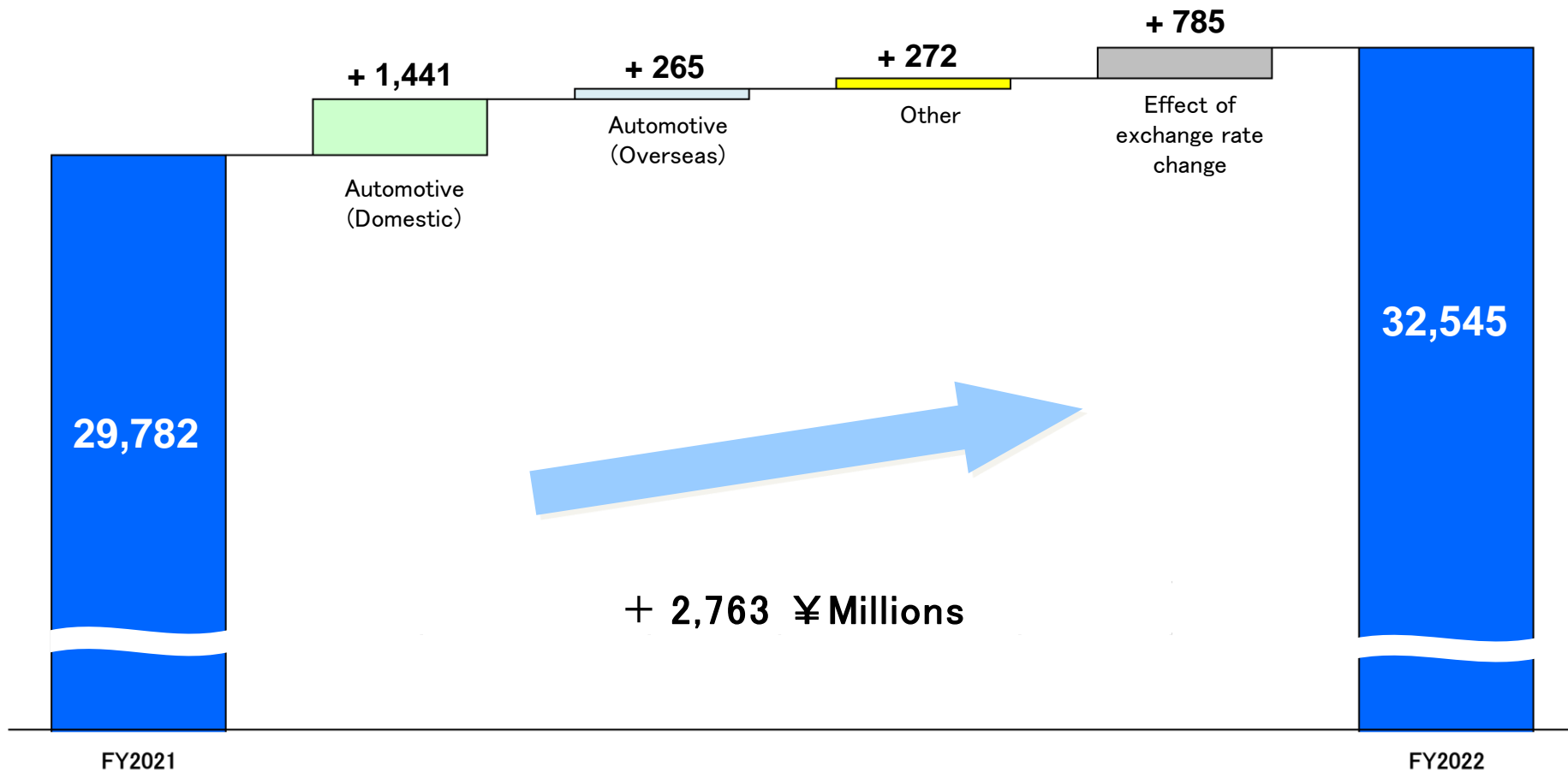
USDJPY	106.82	109.80	Yen down by 2.98Yen
CNYJPY	15.48	17.03	Yen down by 1.55Yen
THBJPY	3.42	3.44	Yen down by 0.02Yen
GBPJPY	137.08	151.07	Yen down by 13.99Yen
MXNJPN	5.01	5.42	Yen down by 0.41Yen
TWDJPY	3.61	3.92	Yen down by 0.31Yen

Analysis of Net Sales by Regional Segment



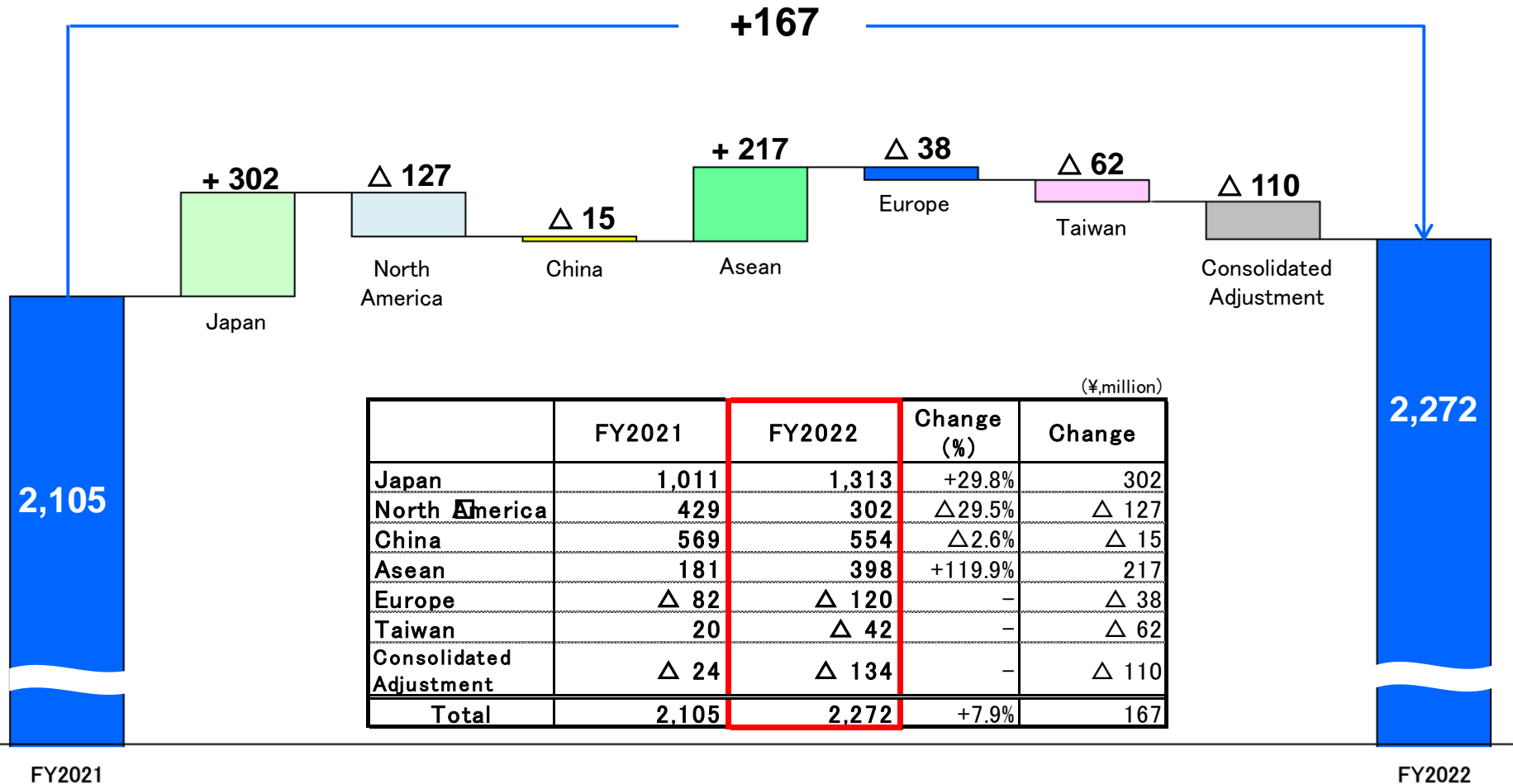
Analysis of Net Sales by Products Segment

(¥,million)



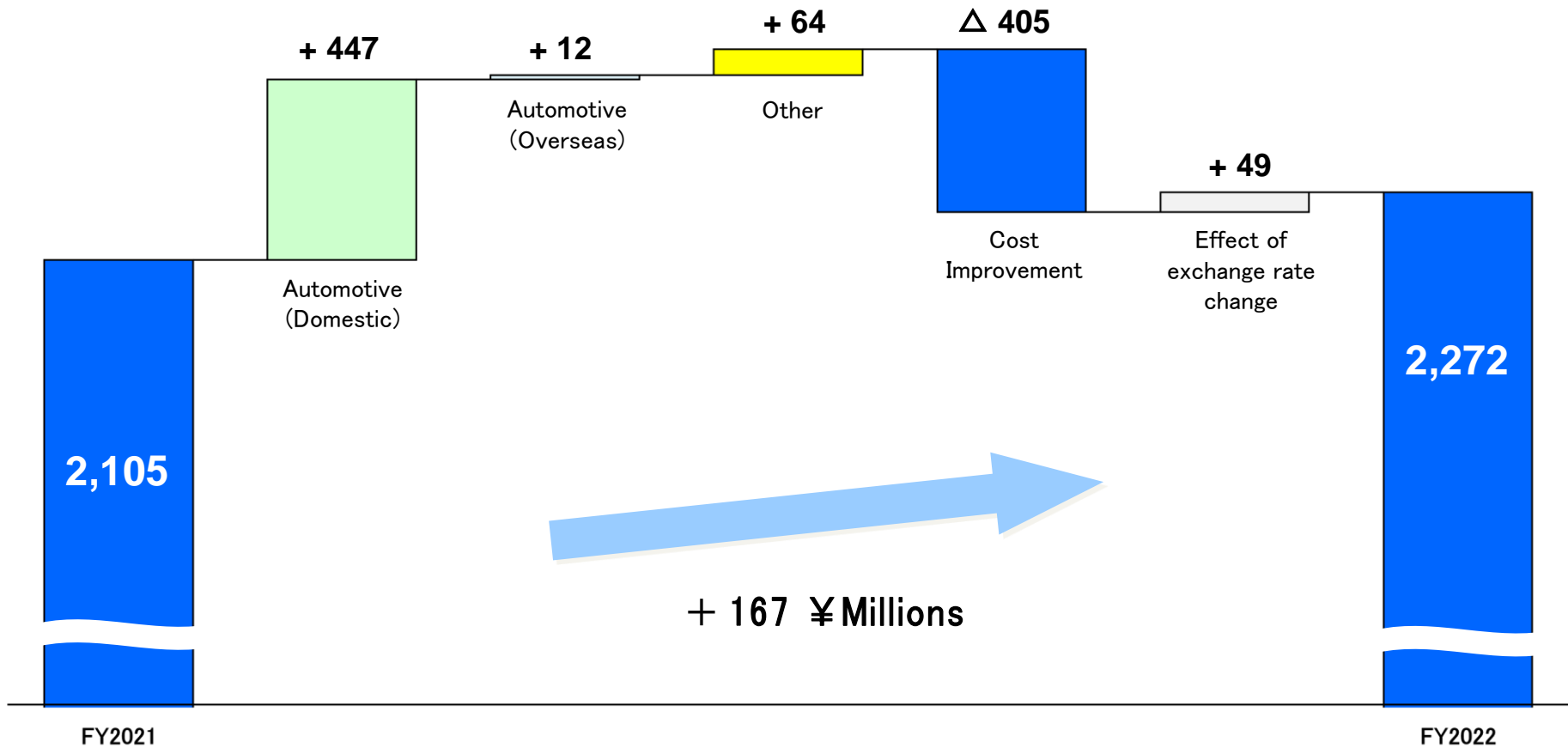
Analysis of Operating Income by Regional Segment

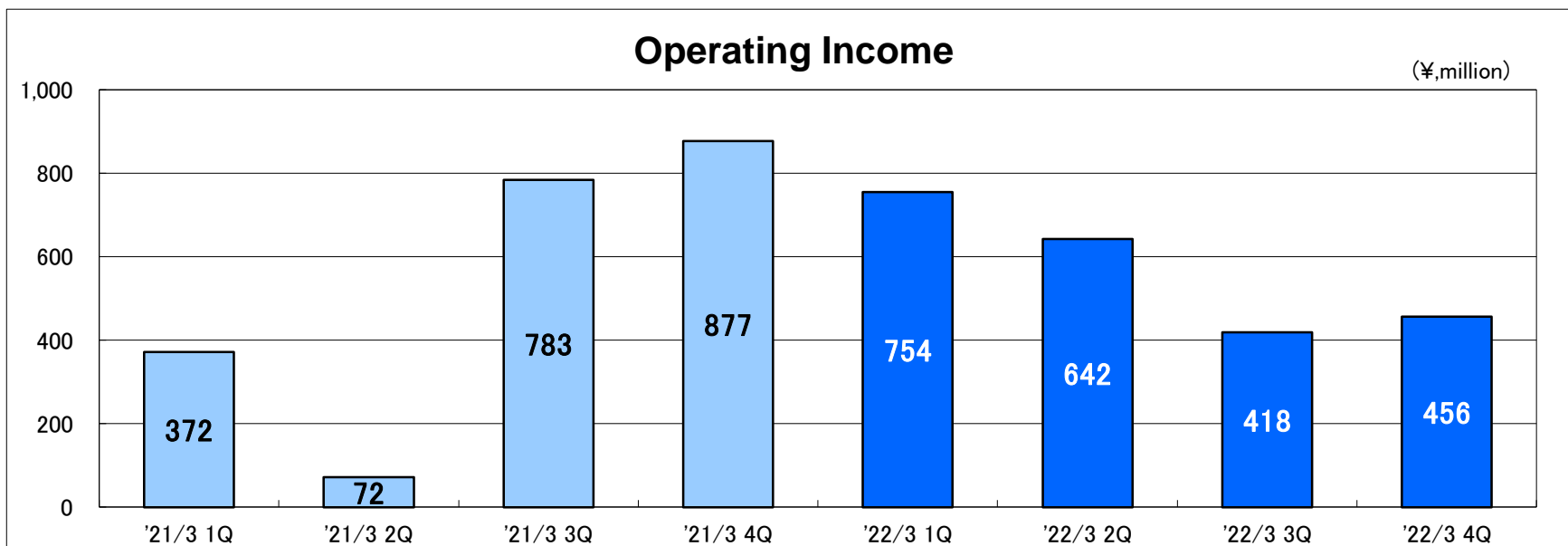
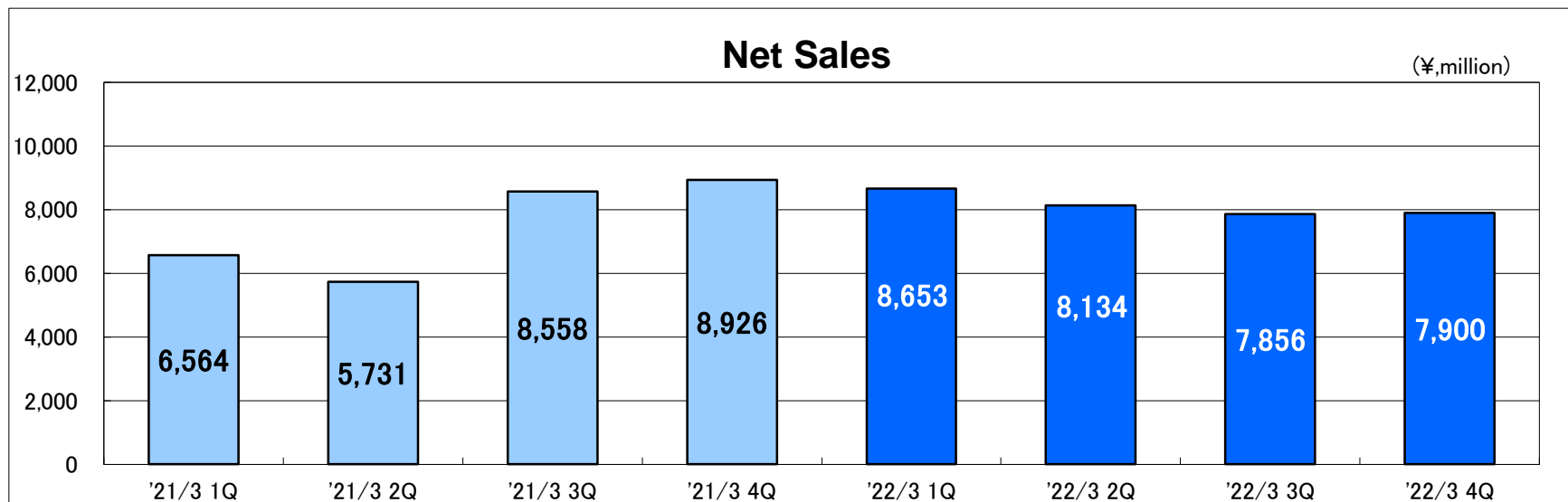
(¥,million)



Analysis of Operating Income by Products Segment

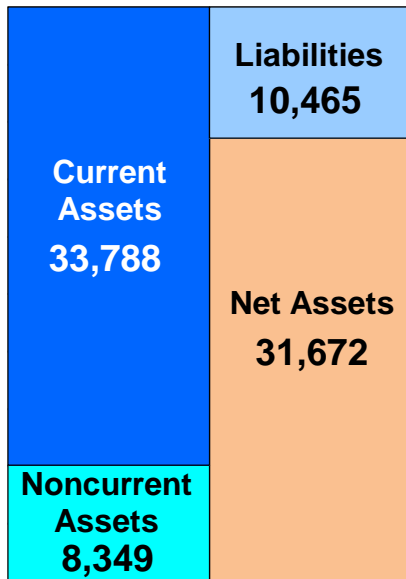
(¥,million)





Balance Sheet

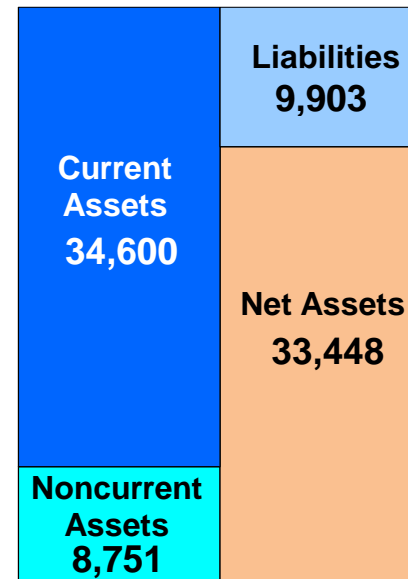
March 31, 2021



Capital adequacy ratio (74.2%)

Total assets
42,138 ¥millions

March 31, 2022



Capital adequacy ratio (76.3%)

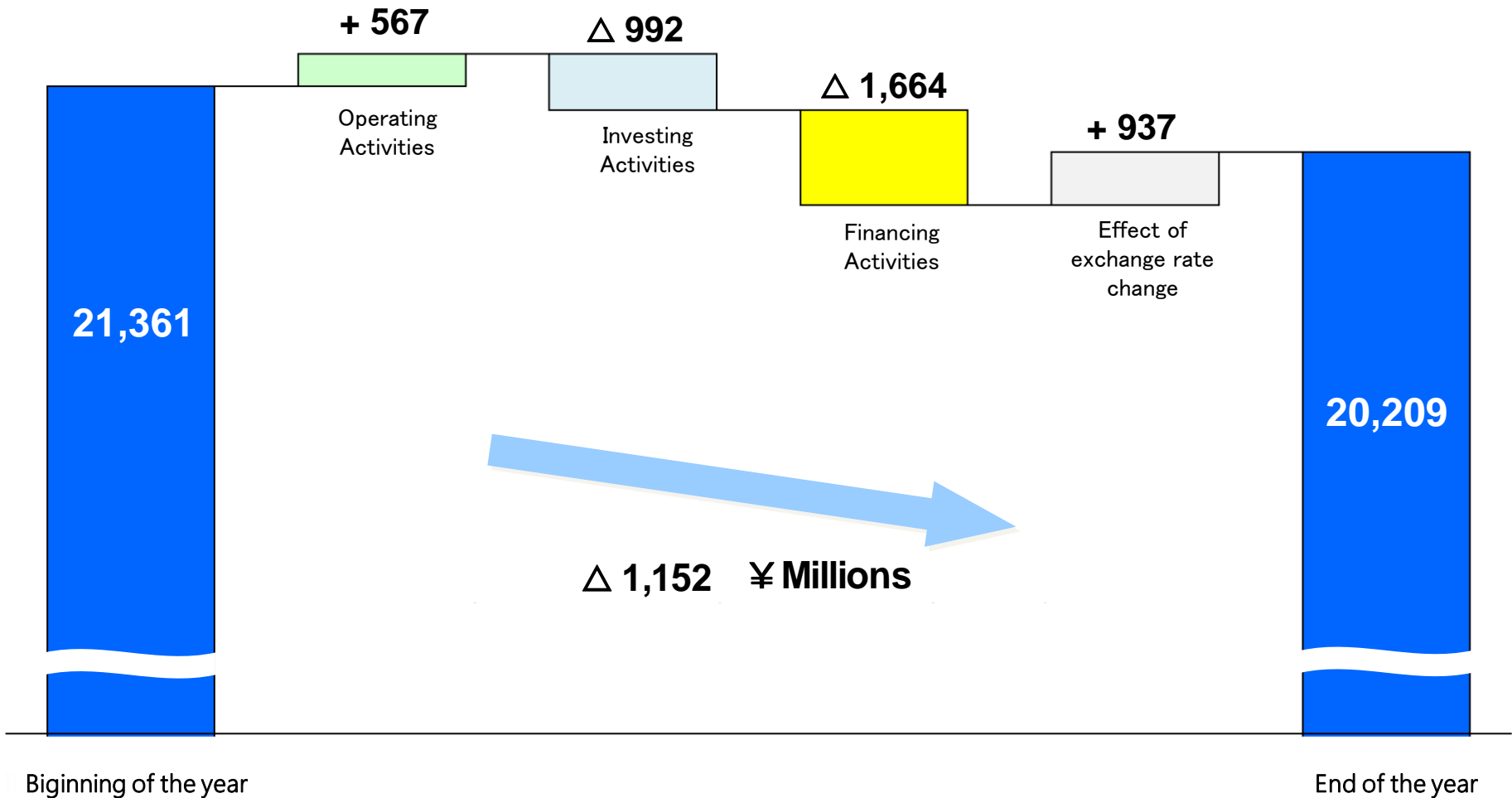
Total assets
43,352 ¥millions

1,214 ¥millions

OHASHI TECHNICA, INC.

Cash Flows

(¥,million)



Beginning of the year

End of the year

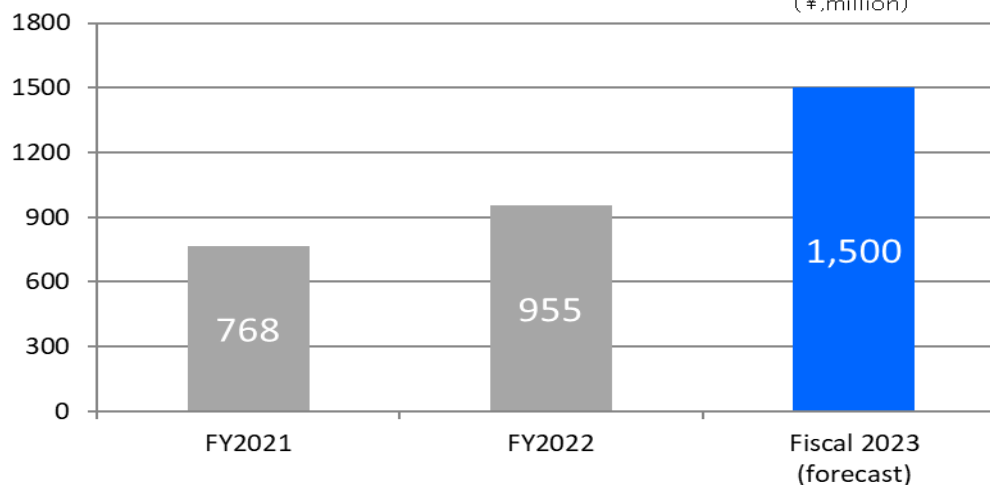
Capital Expenditures, Depreciation, R&D Expenses

(¥,million)

	FY2021	FY2022	Change	Fiscal 2023 (forecast)
Capital Expenditures	768	955	187	1,500
Depreciaton	892	852	△40	900
R&D Expenses	52	51	△1	120

Capital Expenditures

(¥,million)



Main Customer

Raniking	FY 2020	FY 2021	FY 2022
1	Hino Motors, Ltd.	Hino Motors, Ltd.	Hino Motors, Ltd.
2	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.	AISIN CORPORATION
3	Toyota Motor Corporation	Toyota Motor Corporation	Honda Motor Co., Ltd.
4	AISIN AW CO., LTD.	AISIN AW CO., LTD.	Toyota Motor Corporation
5	Isuzu Motors Limited	Isuzu Motors Limited	Isuzu Motors Limited
6	TAKEBE TEKKOSHO Co.,Ltd.	TAKEBE TEKKOSHO Co.,Ltd.	TAKEBE TEKKOSHO Co.,Ltd.
7	Nissan Motor Co., Ltd.	DENSO CORPORATION	Mitsubishi Fuso Truck and Bus Corporation
8	Mitsubishi Electric Corporation	Mitsubishi Electric Corporation	DENSO CORPORATION
9	DENSO CORPORATION	Mitsubishi Fuso Truck and Bus Corporation	Nissan Motor Co., Ltd.
10	Mitsubishi Fuso Truck and Bus Corporation	Nissan Motor Co., Ltd.	Mitsubishi Electric Corporation

※In April 2021, Aisin AW Co., Ltd. and Aisin Seiki Co., Ltd. merged to become AISIN CORPORATION

Fiscal 2023 (Forecast)

(¥,million)

	Fiscal 2022	Fiscal 2023 (forecast)	Change(%)	Change
Net sales	32,545	34,500	+6.0%	1,955
Operating income	2,272	2,500	+10.0%	228
Ordinary income	2,536	2,700	+6.4%	164
Profit attributable to owners of parent	1,791	1,900	+6.1%	109

(yen)

Net income per share	127.17	138.96	+9.3%	11.79
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Exchange rate (average)

(yen)

USDJPY	109.80	120.00	Yen down by 10.20Yen
CNYJPY	17.03	18.00	Yen down by 0.97Yen
THBJPY	3.44	3.50	Yen down by 0.06Yen
GBPJPY	151.07	155.00	Yen down by 3.93Yen
MXNJPN	5.42	5.60	Yen down by 0.18Yen
TWDJPY	3.92	4.15	Yen down by 0.23Yen