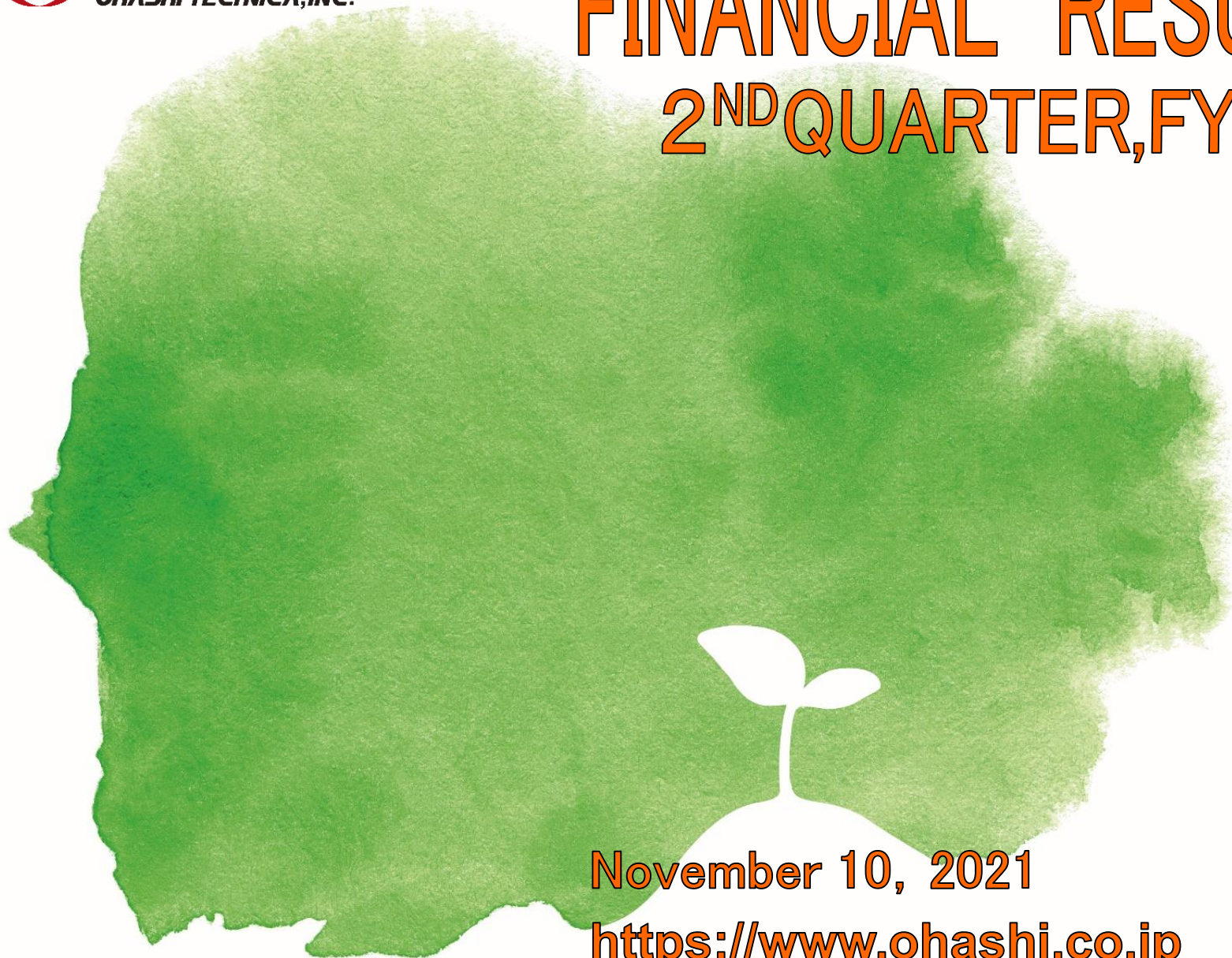


# FINANCIAL RESULTS

## 2<sup>ND</sup> QUARTER, FY 2022



November 10, 2021

<https://www.ohashi.co.jp>

# Consolidated Income Statement

(¥,million)

	2nd Quarter FY 2021	2nd Quarter FY 2022	Change(%)	Change
Net sales	12,296	16,788	+ 36.5%	4,492
Operating income	444	1,397	+ 214.5%	953
Ordinary income	515	1,522	+ 195.7%	1,007
Profit attributable to owners of parent	312	1,015	+ 225.1%	703

(yen)

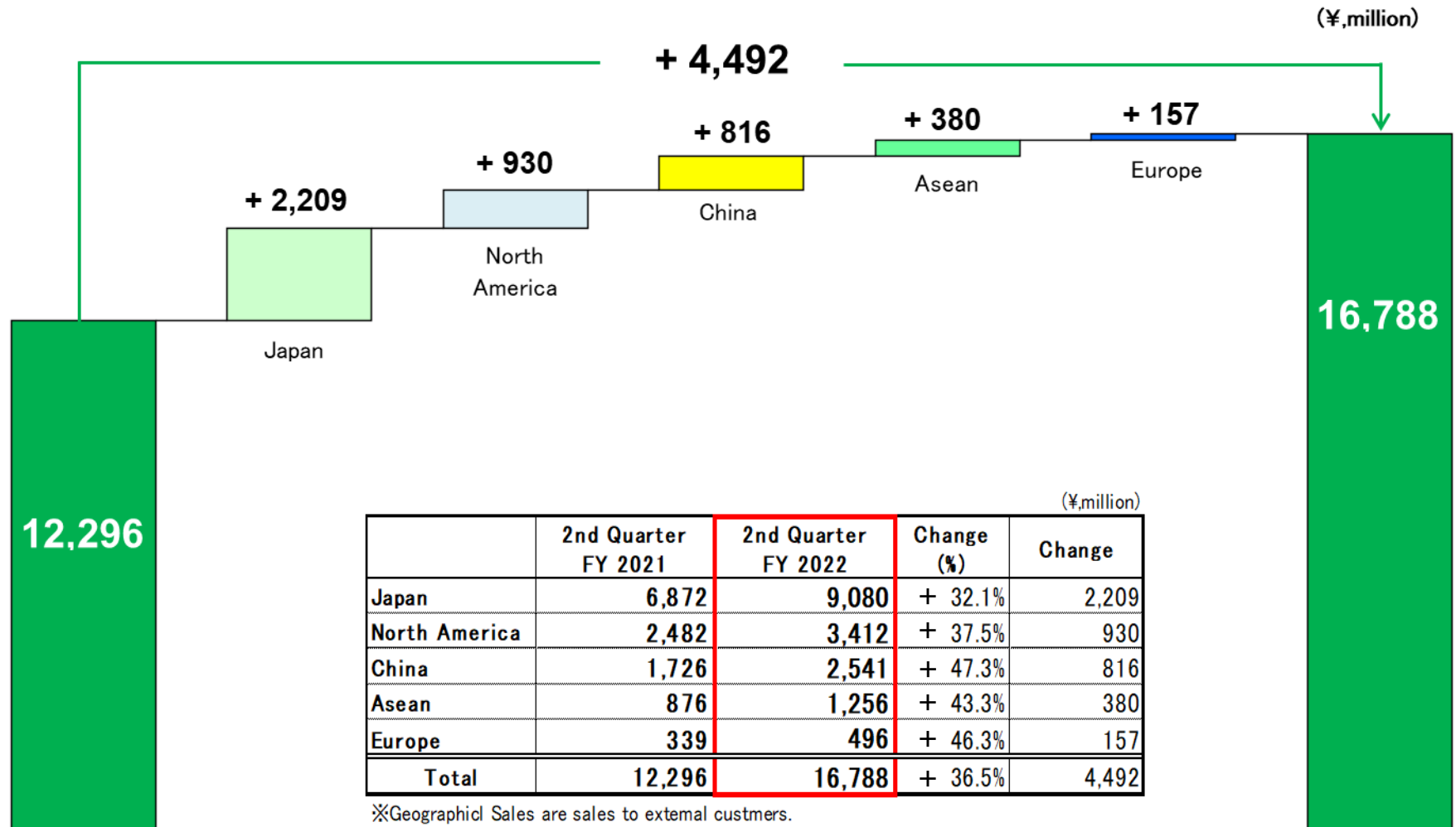
Net income per share	21.33	71.68	+ 236.1%	50.35
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Exchange rate (average)

(yen)

USDJPY	108.27	107.69	Yen up by 0.58Yen
CNYJPY	15.39	16.66	Yen down by 1.27Yen
THBJPY	3.43	3.50	Yen down by 0.07Yen
GBPJPY	136.56	149.61	Yen down by 13.05Yen
MXNJPN	5.07	5.34	Yen down by 0.27Yen
TWDJPY	3.60	3.82	Yen down by 0.22Yen

# Analysis of Net Sales by Regional Segment

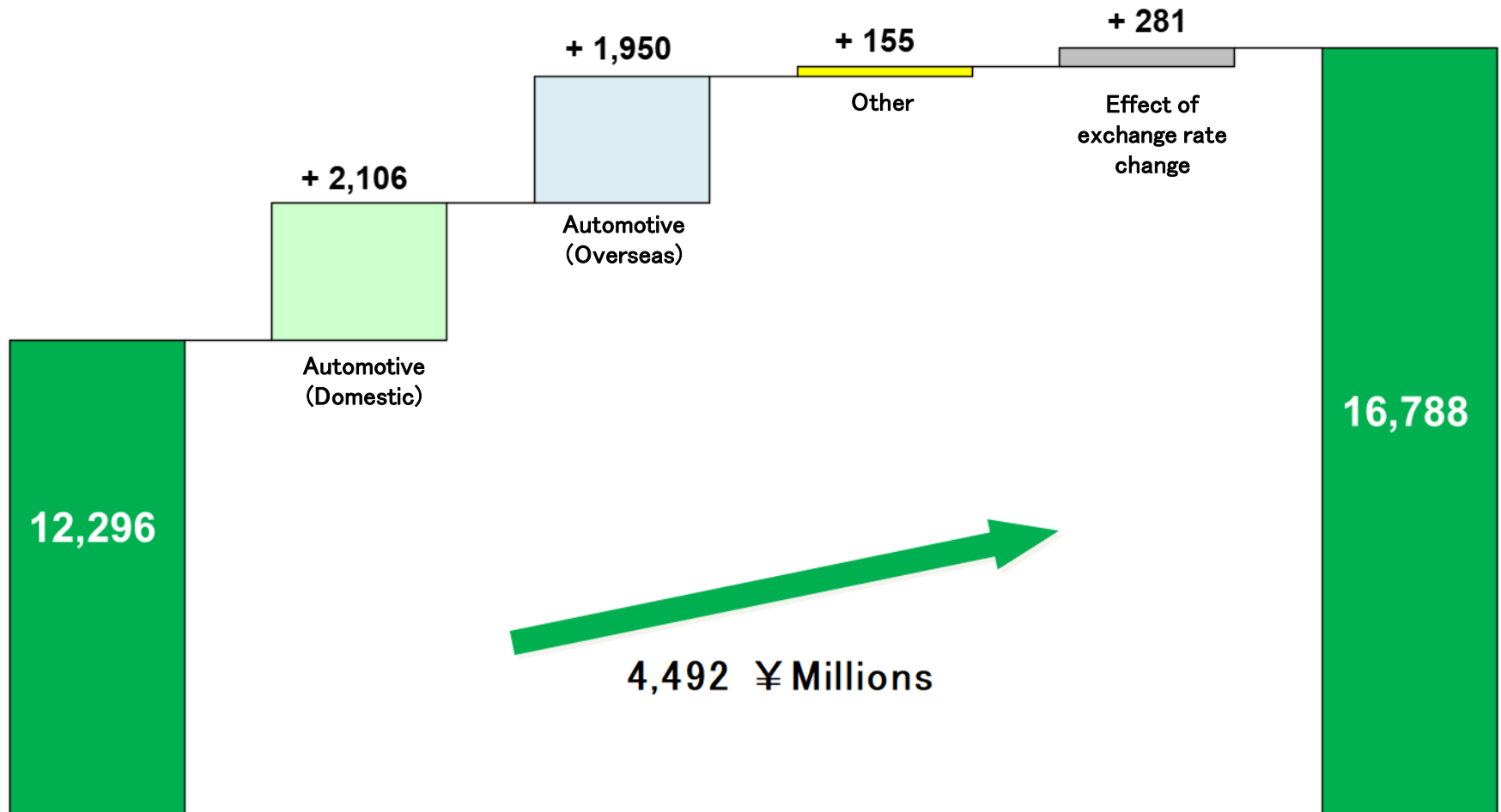


2Q.FY 2021

2Q.FY 2022

# Analysis of Net Sales by Products Segment

(¥,million)

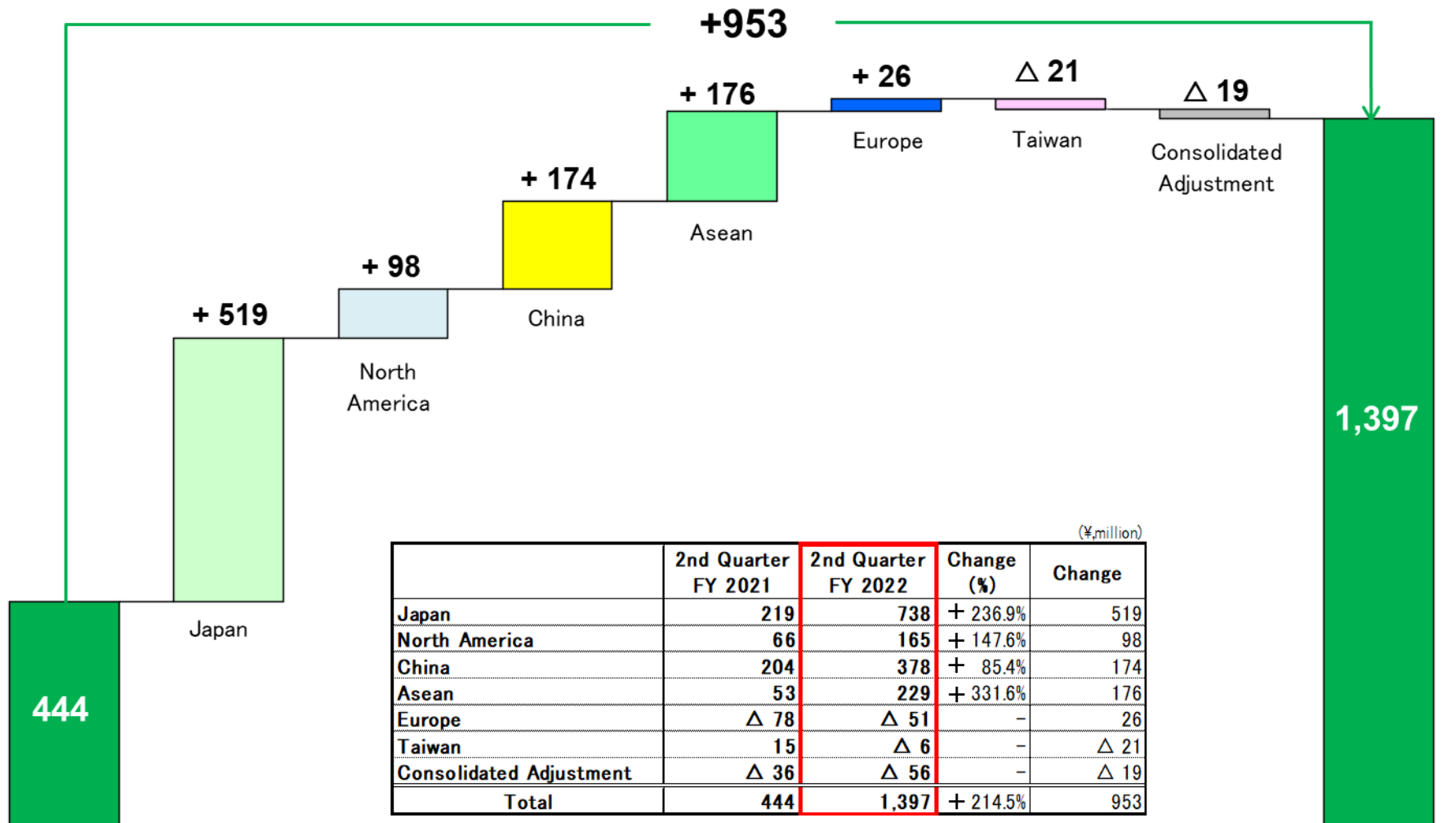


2Q.FY 2021

2Q.FY 2022

# Analysis of Operating Income by Regional Segment

(¥,million)



(¥,million)

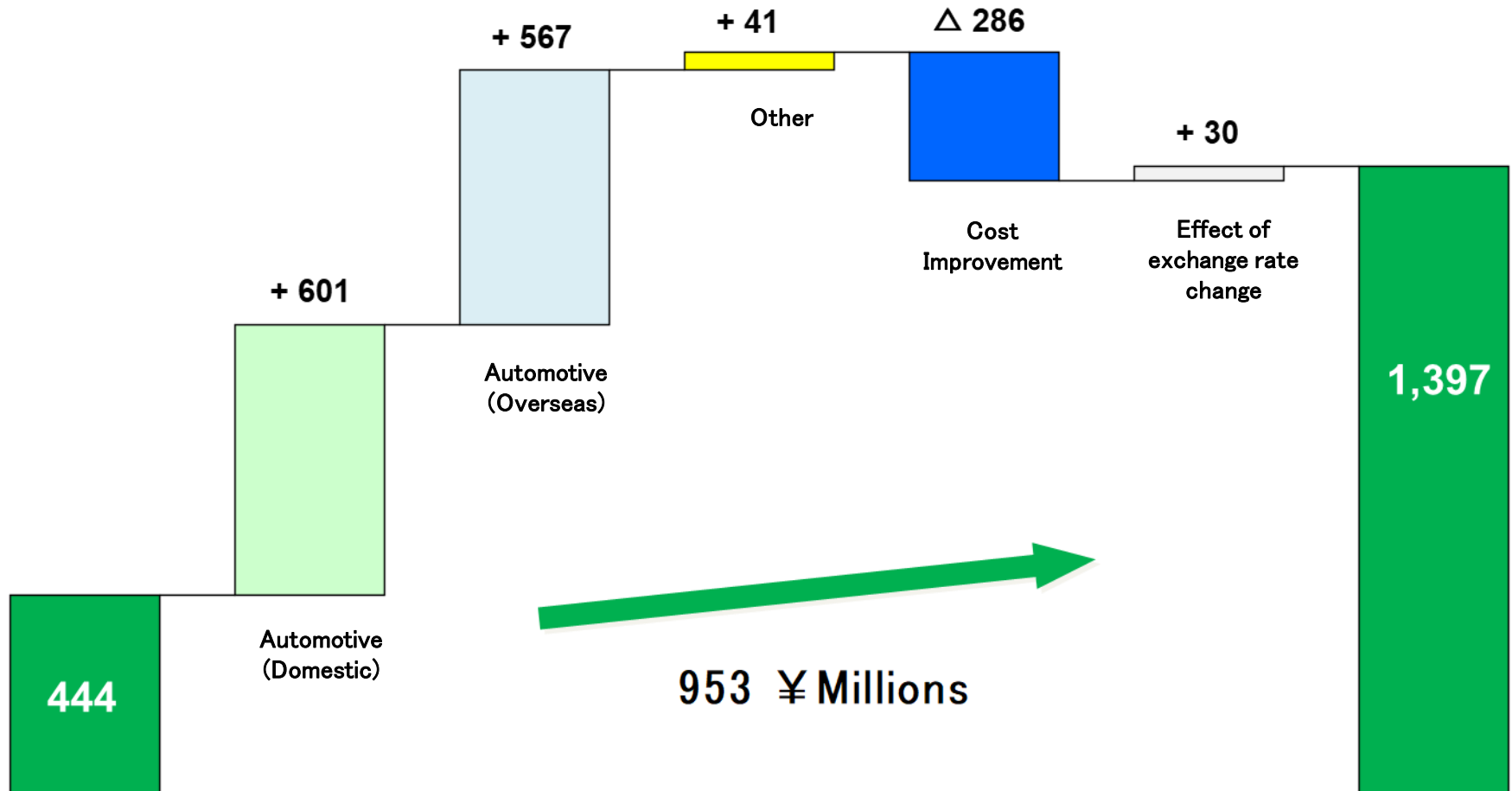
	2nd Quarter FY 2021	2nd Quarter FY 2022	Change (%)	Change
Japan	219	738	+ 236.9%	519
North America	66	165	+ 147.6%	98
China	204	378	+ 85.4%	174
Asean	53	229	+ 331.6%	176
Europe	Δ 78	Δ 51	-	26
Taiwan	15	Δ 6	-	Δ 21
Consolidated Adjustment	Δ 36	Δ 56	-	Δ 19
<b>Total</b>	<b>444</b>	<b>1,397</b>	<b>+ 214.5%</b>	<b>953</b>

2Q.FY 2021

2Q.FY 2022

# Analysis of Operating Income by Products Segment

(¥,million)

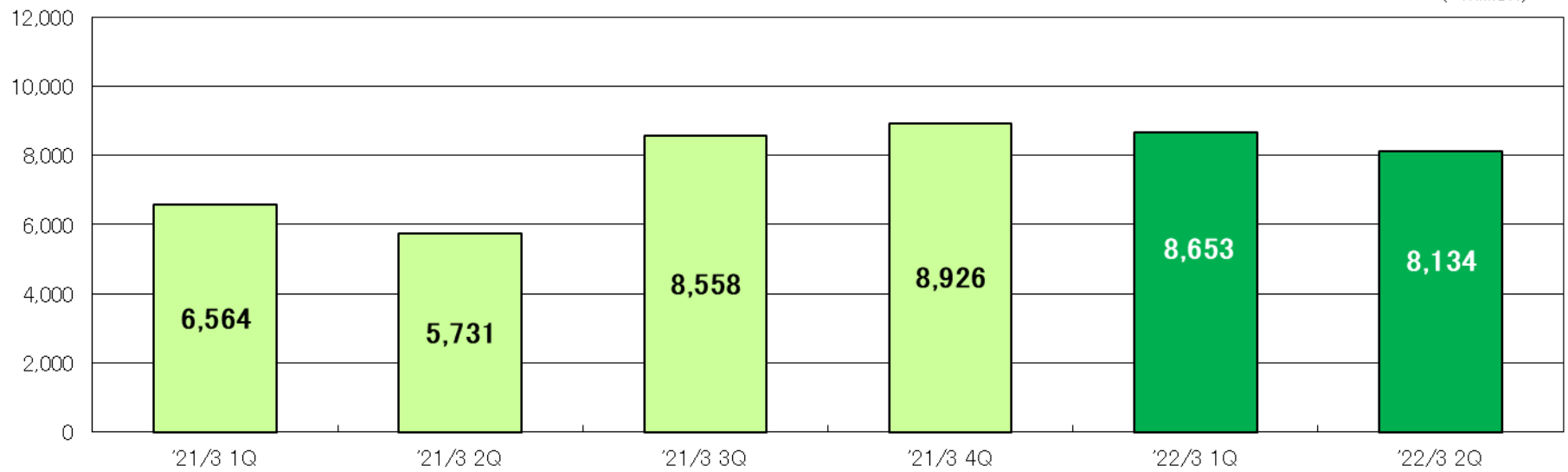


2Q.FY 2021

2Q.FY 2022

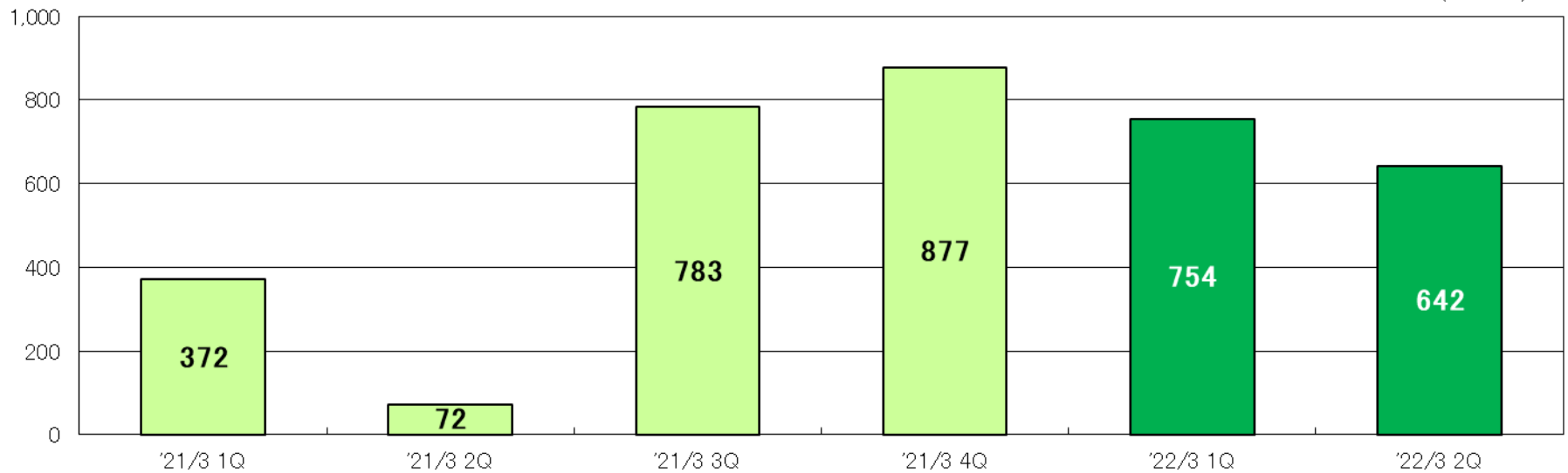
## Net Sales

(¥million)



## Operating Income

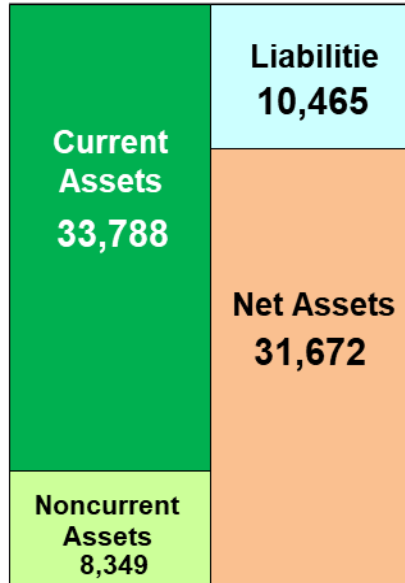
(¥million)



# Balance Sheet

(¥ million)

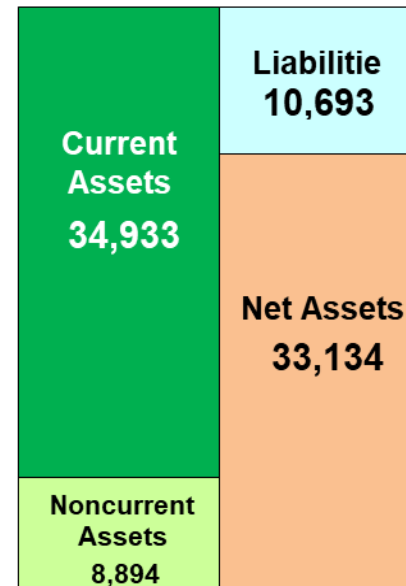
March 31, 2021



Capital adequacy ratio  
( 74.2% )

**Total assets**  
**42,138** ¥millions

September 30, 2021



Capital adequacy ratio  
( 74.6% )

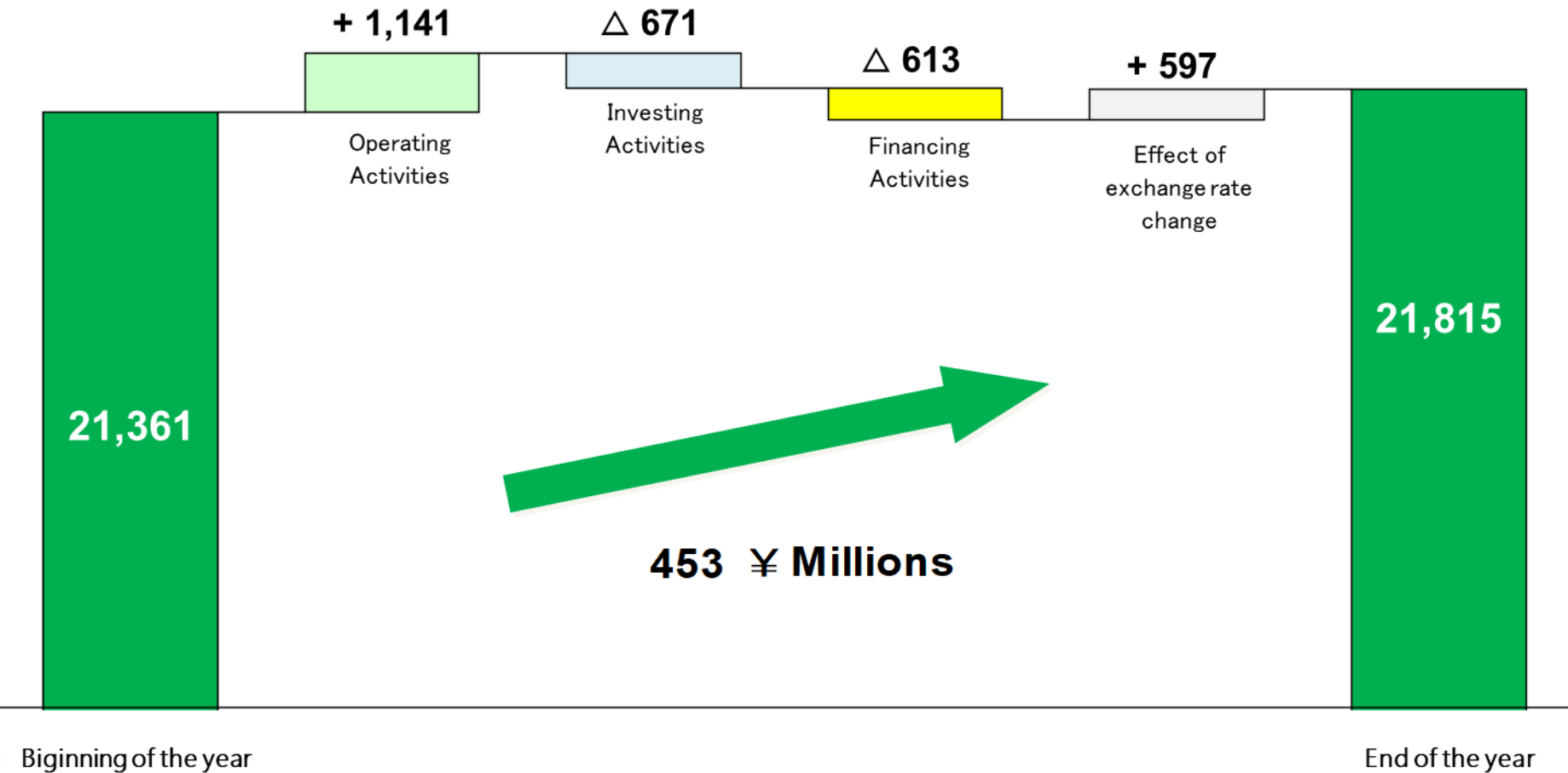
**Total**  
**43,828** ¥millions

  
1,690 ¥millions



# Cash Flows

(¥,million)



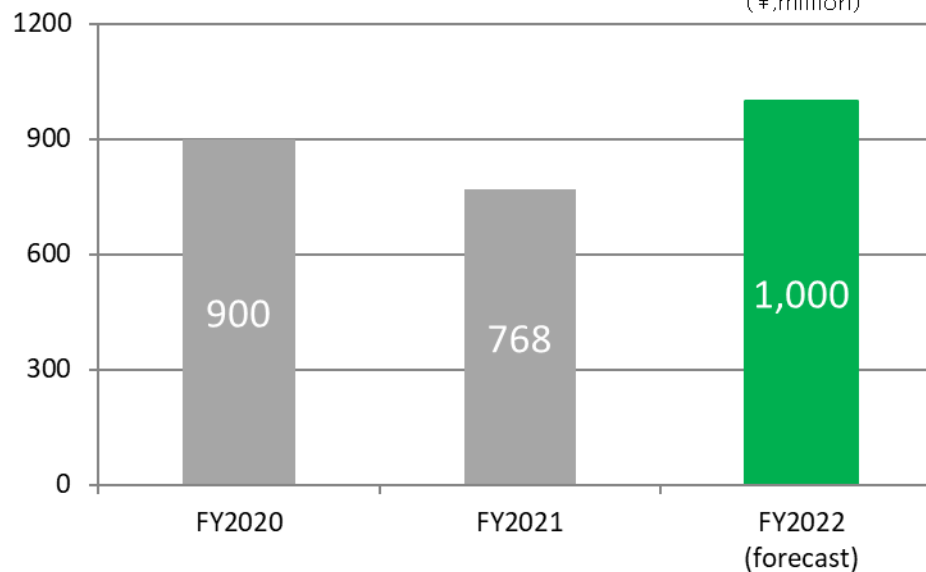
## Capital Expenditures, Depreciation, R&D Expenses

(¥,million)

	2Q.FY 2021	2Q.FY 2022	Change	Fiscal 2022 (forecast)
Capital Expenditures	402	672	270	1,000
Depreciaton	436	415	△21	900
R&D Expenses	23	21	△2	100

### Capital Expenditures

(¥,million)



# Main Customers

Raniking	FY 2020	FY 2021	2Q,2022
1	Hino Motors, Ltd.	Hino Motors, Ltd.	Hino Motors, Ltd.
2	Honda Motor Co., Ltd.	Honda Motor Co., Ltd.	AISIN CORPORATION
3	Toyota Motor Corporation	Toyota Motor Corporation	Honda Motor Co., Ltd.
4	AISIN AW CO., LTD.	AISIN AW CO., LTD.	Toyota Motor Corporation
5	Isuzu Motors Limited	Isuzu Motors Limited	Isuzu Motors Limited
6	TAKEBE TEKKOSHO Co.,Ltd.	TAKEBE TEKKOSHO Co.,Ltd.	TAKEBE TEKKOSHO Co.,Ltd.
7	Nissan Motor Co., Ltd.	DENSO CORPORATION	Mitsubishi Fuso Truck and Bus Corporation
8	Mitsubishi Electric Corporation	Mitsubishi Electric Corporation	DENSO CORPORATION
9	DENSO CORPORATION	Mitsubishi Fuso Truck and Bus Corporation	Mitsubishi Electric Corporation
10	Mitsubishi Fuso Truck and Bus Corporation	Nissan Motor Co., Ltd.	Nissan Motor Co., Ltd.

※In April 2021, Aisin AW Co., Ltd. and Aisin Seiki Co., Ltd. merged to become AISIN CORPORATION

# Fiscal 2022 (Forecast)

(¥,million)

	Fiscal 2021	Fiscal 2022 (Forecast)	Change(%)	Change
Net sales	29,782	36,000	+ 20.9%	6,218
Operating income	2,105	2,700	+ 28.2%	595
Ordinary income	2,281	2,900	+ 27.1%	619
Profit attributable to owners of parent	1,540	2,000	+ 29.9%	460

(yen)

Net income per share	106.10	141.20	+ 33.1%	35.10
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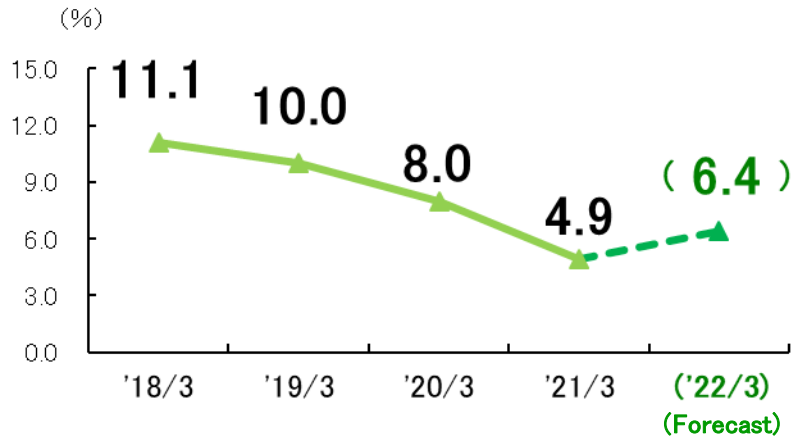
Exchange rate (average)

(yen)

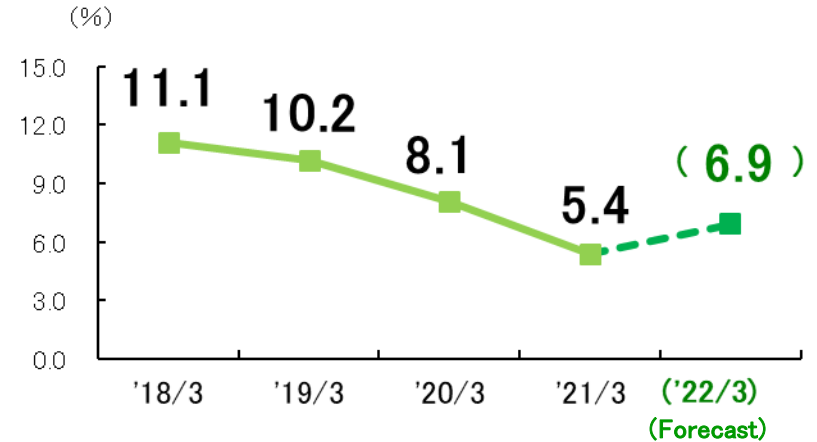
USDJPY	106.82	106.00	Yen up by 0.82Yen
CNYJPY	15.48	16.00	Yen down by 0.52Yen
THBJPY	3.42	3.50	Yen down by 0.08Yen
GBPJPY	137.08	145.00	Yen down by 7.92Yen
MXNJPN	5.01	5.20	Yen down by 0.19Yen
TWDJPY	3.61	3.70	Yen down by 0.09Yen

# Consolidated management indicators

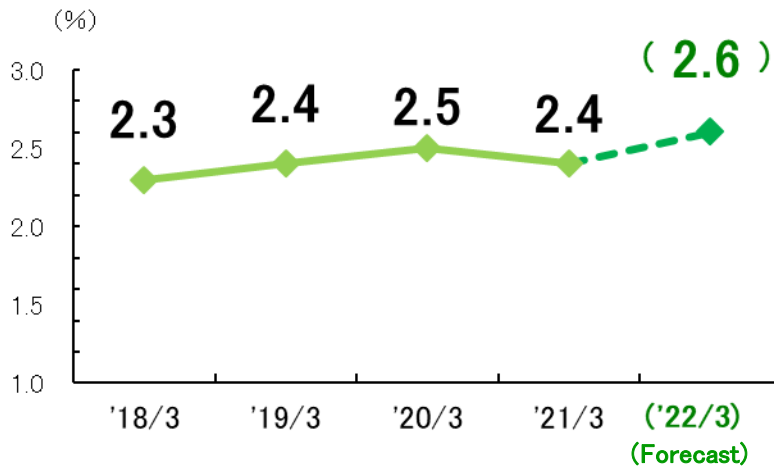
## ROE



## ROA



## DOE



## Capital adequacy ratio

